

Assistant Manager Business Development

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Company: GCS

Location: Islamabad

Category: other-general

Assistant Manager Business Development GCS, Pakistan GCS (Pvt) Ltd a Technical company specializing in Hi-Tech Security & Surveillance & Networking solutions. With a dynamic blend of qualified Project and Technical team. Company is providing Security solutions in Pakistan. Our major clientele ranges from Government, defense to corporate organizations. We are looking for the energetic & motivated individual to lead our business development team Responsibilities in different domains like CCTV, Walk through gates and other security solutions. Exploring actively for potential clients. Pursuing and maintaining business relationships. Responsible for the continuous innovation and improvement of the product and service portfolio Responsible for growth of sales of products and services. Responsible for development of business plan targets. Participating in Tenders. Monitoring, follow-ups and responding client inquiries. Following up clients continuously and responding to client inquiries. Prepare business development strategies according to the market demand. Securing business opportunities by cultivating mutually beneficial business relationship with current and potential clients Job Specification Master Degree in relevant field like MBA, MBA_IT. 2-5 year experience preferably in Relevant field. Must have his Car/ Bike .Capable to design Business development strategy & action line the targets. Good negotiation skills and persuasiveness. Excellent interpersonal skills. Strong Microsoft Office skills required. Presentable personality. Maturity, confidence and credibility. Good skills for relationship building. Business Supplies and Equipment - Islamabad, Pakistan

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