

Asst. Sales Manager

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Company: Naqsha Pvt. Ltd.

Location: Lahore

Category: other-general

Bachelor's degree in Sales/Marketing, Communications, or a related field is advantageous. Complete grip on company profile calling script, meeting script, and subscription packages with features. All Calls should be detailed and convincing calls, Clear communication and commitments should be made regarding leads or package up-gradation. Continually meeting or exceeding sales quotas and meeting sales target Provide working reports and meeting locations on daily basis in the WhatsApp group. Update the client's status on the live Excel sheet provided by the Company Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs Present sales, revenue, and expenses reports and realistic forecasts to the management team Identify emerging markets and market shifts while being fully aware of services Weekly reporting should be shared about the working strategies on clients, adapted during the week. Supervising and guiding the sales team as well as motivating staff to achieve sales targets. Monitoring the performance of the sales team. Building and maintaining good working relationships with clients Identifying opportunities and strategies to increase sales. Regularly attending sales meetings and training sessions. Performing all duties of the Sales Manager in cases of absence or emergency. Great track record experience in sales and customer service. The ability to work in a fast-paced environment. Job Specification Requirements: Bachelor's degree in Sales/Marketing, Communications, or a related field is advantageous. Great track record experience in sales and customer service. Proficient in all Microsoft Office applications. Excellent communication & problem-solving skills. Strong management and leadership skills. Marketing and Advertising - Lahore, Pakistan

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