

Branch Manager

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Company: Samba Bank Limited

Location: , , Pakistan

Category: other-general

Location: DHA Shahbaz, Karachi, DHA Saba Avenue, Karachi, SMCHS, Karachi, Rashid

Minhas Road, Karachi, Faisal Town Branch, Lahore, Peshawar Branch

Minimum Education: Graduation (Preferably in Business Studies) 5 – 7 years of relevant branch

banking experience Proven track record in sales Strong communication, conflict management and

customer services skills Understanding of and knowledge of KYC/AML regulations and

Operational Risk Key Responsibilities: Uphold branch profitability by consistent growth of low-

cost deposit portfolio and managing the overall cost of fund Ensure cross sell of all products

under the Banks' product umbrella Maintain & increase deposit portfolio as per the

allocated budget Ensure continuous acquisition of NTBs and building a strong foundation

with NTB Deposit Ensure deepening of overall existing and potential Customers Ensure

effective problem resolution by ensuring that processes are understood &

followed Maintain staff capacitation as per the plan Responsible for all administrative and HR

issues concerning the Floor Uphold all measures in an effort to ensure Information Security of

Samba's customer data Ensure consistently high service delivery to all customers Guide &

manage customers in an ethical manner in an effort to ensure building and development of

long term relationship with the Bank Interested candidates meeting the eligibility criteria may

apply at careers@samba.com.pk by January 31, 2024. Applicants must clearly mention the

title of the position in the e-mail subject line. We are an equal opportunity employer.

Female candidates and differently-abled candidates are encouraged to apply. Samba Bank reserves the right to accept or decline any application.

#J-18808-Ljbffr

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