

## Business Developer-Bidder

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Company: VoIPMEN

Location: Lahore

Category: other-general

### Business Developer-Bidder

VoIPMEN, PakistanWe are looking for candidates who have expertise to bid on platforms like Elance and oDesk. The ideal candidate should have good English writing skills and knowledge of trends and technologies in the IT Industry. Candidates with only Web development background or experience are encouraged to apply. Freelancer, Elance, Odesk or Guru Bidding Experience.

Good understanding of Mobile and Web technologies.

Excellent written and oral communication skills.

Business and Sales Marketing is Recommended.

Experience of outbound marketing is Recommended.

Direct Sales experience is preferred.

As a part of this job, you will be Shortlisting Projects on Elance/Odesk.

Preparing Estimates/Proposal for the Projects.

Managing Communication with clients Job Specification Direct Sales, Selling Skills, Sales

Retention, Bid Pricing, Pricing Negotiation, Cold Calling, Lead Generation, Writing

Proposals#J-18808-Ljbfrr

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