

Business Developer Officer (Lahore)

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Company: Nodlays Enabling the technology age

Location: Lahore

Category: other-general

Job Title: Business Developer Officer

Company: Nodlays | Enabling the technology age

Location: Lahore, Johar Town

We are looking for an ambitious and energetic Business Developer officer to help us expand our clientele. You will have the dedication to create and apply an effective sales strategy. The goal is to drive sustainable financial growth through boosting sales and forging strong relationships with clients.

Job Responsibilities:

1. Conduct research to identify new markets and customer needs
2. Generate leads by building good and professional relationships with clients.
3. Create and improve proposals for our existing and new clients
4. Arrange business meetings with prospective clients
5. Promote the company's services addressing or predicting clients' objectives.
6. Build long-term relationships with new and existing customers

Skills Required

1. Fresh to 1 years of experience is required
2. Must be able to work with US Timings
3. Time management and planning skills
4. Proficiency in English
5. Must be able to learn and adopt software development processes
6. Communication (written and verbal) and negotiation skills

7. Ability to build report
8. Knowledge of online freelancing portals is a plus.
9. Bachelor's degree in computer sciences (BSCS/SE) or other related fields.

Exciting Benefits we offer:

1. Market competitive salary + Commission
2. Employee Performance-based bonuses
3. Sporadic training opportunities
4. Sponsored Certifications
5. Recreational Activities
6. Friendly Environment#J-18808-Ljbfrr

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