

## Business Development Consultant (Remote) Jobs in Islamabad, Lahore, Pakistan

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Pakistan Business Development Consultant (Remote) Jobs in Islamabad, Lahore, Pakistan

Company Overview: Frillsoft.com is a company that offers candidate sourcing and recruitment services. They have a wide network and expertise in finding the perfect candidates for different job positions. Their goal is to help businesses find the right talent and support their growth. Our suite of services includes Customer Service Representatives, Telesales, Virtual Assistants for E-commerce Stores, Digital Marketing Specialists, Graphic Designers, Software Engineers, Web Developers, Application Developers, Accountants and Bookkeepers, and Marketing. We are committed to helping brands achieve online success through strategic solutions and creative execution.

Job Type: Commission-based only (no base pay)

Key Responsibilities:

- Prospect and Lead Generation: Identify and target potential clients, establish rapport, and arrange meetings to discuss our services. Serves as the initial point of contact for prospects and clients.
- CRM: Report project updates regularly in the CRM platform
- Sales Presentation: Present and pitch Frillsoft range of services tailored to prospective clients.
- Market Analysis: Stay updated with the latest digital marketing trends and competitor activities to provide innovative solutions to clients.
- Report and

Documentation: Document sales activities, maintain client databases, and provide regular sales reports. Job Specification Original jobs :

<https://www.mustakbil.com/jobs/job/1238403#J-18808-Ljbbfr>

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