

Business Development Executive

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Company: Royage Corporation

Location: Karachi

Category: other-general

Our company offers services in:- Grahpics

- Webs

- SEOFor which we need Business Development Executive.Roles & Responsibilities:1) Handle customer queries with reference to their different requirements.

2) Planing and making strategies to introduce company over the globe

3) Sending proposals, giving quotes, find out ways to enhance the business

4) Bidding for projects through websites like Elance, freelancer, Rent a Coder & oDesk.

5) At the same time working as PM to ensure if all projects are on the track according to set milestones and deadlines

6) Taking and working with the overall team to ensure if everything is on trackJob Location:

This job is based in Karachi, Pakistan.Hiring Process: The hiring process includes following phases:

1.Receiving resumes

2.Short listing candidates

3.A confirmation call or email sent by our company representative

4.Interview appointment to short listed candidates on said date/time by our email or call

5.Practical test of at least 2 hours.

Job Specification- Must have BS (CS/IT/SE) or MBA/MS in Marketing/Project Manager.

- Excellent Written and Spoken English- Good Communication Skills

- Can Write proposals with some help provided by seniors

- Must know the techniques of Email marketing.

- Must be able to achieve the goals.
- Good experience of using the Internet,
- Sound computer background
- Should have e-marketing and social networking knowledge

Information Technology and Services - Karachi, Pakistan

About UsRoyage Corporation is an internationally acclaimed Web Designing and Web Development Corporation offering high quality Web-based Multimedia Services & Solutions across a number of platforms which include, Content Management Systems, E-Commerce Soluti

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