

Business Development Executive (Lahore)

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Company: DeviceBee

Location: Lahore

Category: other-general

Business Development Executive Job Summary:

Our growing company is in need of an experienced and resourceful Business Development Executive to develop and implement growth opportunities in existing and new markets.

We're searching for professionals that have a solid track record of creating long-term value for organizations.

We're looking for a leader who understands how to leverage real data and capitalize on business trends and opportunities.

Candidates should have strong communication and leadership skills.

Responsibilities and Duties:

1. Help maintain strategic long term goals, policies and procedures of organization.
2. Responsible for the development of functional and business unit strategy for the organization.
3. Define corporate vision and strategies and establishes company direction and focuses.
4. Execute high impact initiatives to achieve overall organizational goals.
5. Maintain fruitful relationships with clients and address their needs effectively.
6. Research and identify new market opportunities.

Qualifications & Skills:

1. Bachelor's, Master's Degree
2. Must have worked on Upwork, Fiverr or other freelancing platforms for software development projects and services.
3. Ability to maintain Upwork profiles, Bids regularly, communicate with clients and

gather requirements.

4. Technical background is required for technical questions and requirement analysis.

5. Knowledge of productivity tools and software.

6. Programming or QA background is plus.

Salary Package: Will be discussed in interview

Job Search Tips, Interview Tips and more ..

#J-18808-Ljbffr

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