

Business Development Executive (Lahore)

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Company: TriconBox

Location: Lahore

Category: other-general

Job Description:

TriconBox is a growing company in Lahore that offers specialized services to global clients across all types of web and mobile app development. The company was launched by experienced and visionary IT professionals with more than 8 years of industry experience in the fraternity of software development. We have attained several milestones in very less time, it is just a warmup for us! If you think you have the technical skills to contribute in our fast-growing business, feel free to apply! We are looking for a dynamic and energetic Business Developer / Online Bidding Expert with former experience of bidding for projects on platforms like Upwork, Fiverr, People Per Hour, Guru, Freelancer, etc.

Duties & Responsibilities:

- Bidding Expert & Sound knowledge of IT and web/application development.
- Quality Bids on Upwork, Fiverr, Freelancer, Guru & PPH.
- Preparing estimates and quotations for customers.
- Lead generation through Upwork & LinkedIn.
- Daily communication with clients & expert at client dealing. Must be good at targeted sales: Maintain a very high rating on Upwork/Freelancer/Fiverr etc. for company's profile.
- Gather client requirements, communicate the requirements with the team, and deliver the project to the client. Talking on phone, chatting applications and Skype depending on the requirement from the client.
- Maintain a healthy relationship with the client(s).
- Meet monthly quota of projects.#J-18808-Ljbffr

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