

## Business Development Executive

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Company: Experts IT Solution

Location: Lahore

Category: other-general

Business Development Executive Experts IT Solution, Pakistan To bring Business by visiting Schools, Universities, Brands, Outlets, Corporate Companies, Clubs, IT Companies, Cafe etc. To set appointments in order to close a deal. To have strong follow ups with the clients To prospect for new customers both online and offline Establishing Contacts with the clients for long lasting relationships. To Negotiate with clients on rates and contract signing. To achieve 100% targets by ensuring compliance of company policies and smooth sales process. To make convincing presentations and handle customer queries. To prepare daily, weekly and monthly performance reports. To coordinate with the customers and ensure provision of promised services till the completion of the project. Job Specification Client Acquisition, Lead Generation, Writing Proposals, Direct Sales, Identifying Sales Opportunities, Strengthening Client Relationships, Executive Presentation Skills, Selling Skills, Client Follow-up, Pricing NegotiationExcellent Communication SkillsEnergeticCompetentPresentable Information Technology and Services - Lahore, Pakistan

#J-18808-Ljbffr

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