

Business Development Executive / Online Bidder

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Company: MCreation House

Location: Karachi

Category: other-general

Business Development Executive / Online Bidder

MCreation House, Pakistan Australian Web Coders is looking for a Business Development Executive, Online Bidder.

Responsibilities:

We offer Software related services (Websites, Software, CMS, mobile applications, digital marketing, etc.), and we are looking for bidding experts who could win projects from online portals.

Online bidding expert on Freelancer.com Upwork, Fiver, People per hour, Guru Portals (for branding, designing, digital marketing, etc projects preferred)

Experience with interacting with international clients

Lead Generation.

Cold calling(optional).

Must have some experience in the following areas :

Maintain strong relationships with existing and new clients

Communicate between the technical team and clients, as well as senior Management

Identify market trends, gaps, and niches

Business prospecting and bidding

Conduct client presentations and negotiations

Basic Salary will be given & on top of that, you can earn commissions on sales.

The Timings of this job will be the 2nd shift from 3:00 PM till 11:00 PM.

Job Specification Maintain strong relationships with existing and new clients

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Management

Identify market trends, gaps, and niches

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