

## Business Development Executive - Telecom Sector

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Company: Wavetel Business

Location: Lahore

Category: other-general

Business Development Executive - Telecom SectorLahore

Job DescriptionCall B2 businesses in UK to generate leads.

Skills Required

Collect their requirements and submit them proposals/Quotation to convert leads into sales.

Upsell Wavetel range of services to existing clients.You will be working closely with Sales Director to ensure you have all the support required to generate new sales and have knowledge of Wavetel extensive product range.

Landscaping - recording key information that can be used later i.e. they are coming out of contract in 18 months.Logging all calls, emails, opportunities and contacts directly into company CRM.

Renewing existing client contracts prior to the end of the contract term.

Dealing with leads generated from referrals.

Experience Required

The experience candidate needs to have excellent communication skills and min 2 years' experience in sales. It will be ideal if the experience is in similar role working in telecoms sector .

Wavetel believes diversity makes our company stronger which is why we are a proud equal opportunities employer and encourage all of our staff to bring their authentic selves to work. We believe in fairness and we believe in security so reserve the right to undertake background checks on anyone that we extend an employment offer to.

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