

## Business Development Manager

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Company: GlobeSign

Location: Karachi Division

Category: other-general

Business Development Manager Globesign, PakistanGlobeSign is looking for a dynamic individual as Business Development Manager under Management Trainee Programme, to actively seek and secure new business leads and to develop and implement an overall sales strategy in order to assist the company's growth and revenue plans. BDM will act as an Ambassador for the company and facilitate the correct positioning of the company in the market place. Job Specification \* Develop Business for GlobeSign Web Solutions\* To work with the team to deliver the marketing strategy\* Communicate with the clients and technical documentation preparation\* Generate Leads, Qualify Sales, Propose / Quote and Close\* Responsible for preparing and editing client proposals for products & services\* Responsible for participating in market and technology research\* Analysis and development of channel partners\* Responsible for professionally made presentations, attractive literature and promotional material for product marketingNote your scope of work is not limited to this job description. Further, management reserves the rights to amend or change your job description at its sole description at any time. The amended job description will take precedence over the old oneInformation Technology and Services - Karachi, Pakistan #J-18808-Ljbffr

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