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Business Development Manager

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Company: Social Hubris

Location: Karachi Division

Category: other-general

We are looking for Business Development Manager who will be responsible for managing, implementing, and deploying new business processes and partnerships to increase sales. This position offers a true ground-floor opportunity for an experienced Business Development or Sales Professional to join our company. Responsibilities: Meet or exceed monthly and annual sales goals. Bidding on website design and development related projects on platforms such as Elance, guru, freelancer etc. Defining the scope of the project. Writing the best proposals and customizing each proposal based on the nature of the job. Procuring the project. Communicate with customers via phone and in person on a regular basis to understand their requirements and maintain positive business relationships. Prepare timely reports of sales forecasts and field activities regarding customer sales and products. Job Specification Required Skills /Qualifications :Bachelor's Degree in business or Equivalent Experience3+ years prior work experience in Sales, Business Development or related positionsExcellent written and verbal communications skillsUS or European accent preferred. Technical knowledge of web development to better propose the offers to the customers. Experience using a CRM software to track and analyze sales metricsCompensation & Benefits:We offer a competitive compensation package including base plus commissions depending on industry experience. Sales Skills Technically Competent Information Technology and Services - Karachi, Pakistan About Us Hubris Access is a web 3.0 development organization with a Social DNA. At out core, we specialize in custom social media and mobile application development. Areas of focus include: * Branded Facebook Pages * Facebook Applications/Games * Facebook Con mustakbil.com asks for

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