

## Business Development Manager

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Company: WPJIT

Location: Karachi Division

Category: other-general

Business Administration or Information Technology Identify potential partners to achieve Tijraha's objectives and build a pipe of potential partnership opportunities based on existing/new contacts. Evaluate and prioritize opportunities from a strategic, financial and operational point of view. Manage relationships with internal stakeholders, including engineering, finance and marketing. Key Skills: Demonstrated success interacting directly with partners/customers. Experience developing channel programs with small business merchants. Proven ability to effectively operate with high energy and flexibility in a fast-paced, constantly evolving, team environment. Strong influencing skills and communication skills (written, verbal, presentation). Excellent problem solving and strong analytical skills. Excellent written and oral English Job Specification Minimum Education:

Bachelors Degree Title: BBA/MBA with Majors in Marketing Information Technology and Services - Karachi, Pakistan About Us Unlimited WordPress Fixes with 24/7 Technical Support Website Speed and Site Security mustakbil.com asks for your consent to use your personal data to: perm\_identity Personalised ads and content, ad and content measurement, audience insights and product development devices Store and/or access information on a device Some vendors may process your personal data on the basis of legitimate interest, which you can object to by managing your options below. Look for a link at the bottom of this page or in our privacy policy where you can withdraw consent.

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