

## Business Development Manager

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Company: WPJIT

Location: Karachi

Category: other-general

Business Administration or Information Technology

Identify potential partners to achieve Tijraha's objectives and build a pipe of potential partnership opportunities based on existing/new contacts.

Evaluate and prioritize opportunities from a strategic, financial and operational point of view.

Manage relationships with internal stakeholders, including engineering, finance and marketing.

Key Skills:

Demonstrated success interacting directly with partners/customers.

Experience developing channel programs with small business merchants.

Proven ability to effectively operate with high energy and flexibility in a fast-paced, constantly evolving, team environment.

Strong influencing skills and communication skills (written, verbal, presentation).

Excellent problem solving and strong analytical skills.

Excellent written and oral English

Job Specification Minimum Education: Bachelors

Degree Title: BBA/MBA with Majors in Marketing

Information Technology and Services - Karachi, Pakistan

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