

## Business Development Manager

[Apply Now](#)

Company: AS BPO Solutions

Location: Lahore

Category: other-general

Business Development Manager AS BPO Solutions, Pakistan AS BPO SOLUTIONS is looking for an experienced, well connected and organized Business Development Manager (B2B) in Lahore who could gather the business from online portals as well from direct marketing. Autonomous self-starter, with the ability to work independently within a team-based environment

**Tasks & Duties:**

- Generate business through online platforms and channels (Freelancer, Upwork, Fiverr, Linked-in, etc.) For Web Design, SEO, social media, Web Development, App Development, and Graphic Design Projects.
- Identifying & Contacting Prospective Customers
- Maintain consistent contact with existing clients.
- Quality project selection and bidding.
- Writing proposals and customizing each proposal based on the project.
- Gather client requirements, communicate the requirements with the team and deliver the project to the client.
- Project price estimation, quote/proposal creation, negotiation, and closure.
- Maintaining a very high rating on all platforms.

Building healthy relationships with the clients.

**Skills Required:**

- Experience in interacting with clients
- In-depth knowledge of the industry

**Work type:** Permanent Office based Employment

**Terms:** Fixed salary + Commission Based Job

**Qualification:** Bachelor's degree or equivalent

**Experience:** 1-2 years experience in CS/Business/Sales/IT

**Job Specification:**

- Experience in interacting with clients

We have campaigns running for inbound and outbound customer relations, telesales and telemarketing. Outsourcing an offshore BPO or call center has its cons, because the urgency and value of the customer is not known to all representatives especial

#J-18808-Ljbffr

[Apply Now](#)

**Cross References and Citations:**

1. [Business Development Manager Jobs Lahore ↗](#)
  2. [Business Development Manager Jobs Lahore ↗](#)
  3. [Business Development Manager Jobs Lahore ↗](#)
  4. [Business Development Manager Jobs Lahore ↗](#)
  5. [Business Development Manager Jobs Lahore ↗](#)
  6. [Business Development Manager search Lahore ↗](#)
  7. [Business Development Manager job finder Lahore ↗](#)
1. [Business Development Manager jobs ↗](#)
  2. [Business Development Manager jobs ↗](#)
  3. [Business Development Manager jobs ↗](#)

Source: <https://pk.expertini.com/jobs/job/business-development-manager-lahore-as-bpo-solutions-1398-25694/>

Generated on: 2024-05-06 by [Expertini.Com](#)