

## Business Development Manager Upwork

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Company: Ecommerce Inside

Location: Saddar Town

Category: other-general

**Business Development Manager Upwork Description:** We are looking forward to a potential candidate for the “Business Development Manager at Upwork” role who has 3 – 5 years of experience related to the Digital & Web development industry.

**Job Responsibilities & Requirements:** Fluent in English (Listening, Writing, and Reading) Good written and verbal communication skills are required Sales enthusiasm and relationship management skills Should have leadership qualities and ability to work with the team Having handsome experience working on Upwork. Closing sales and working with the client through the closing process Develop a growth strategy focused both on financial gain and customer satisfaction Investigate potential business opportunities by analyzing market strategies, organizational needs, and products. Drafting business proposals to draw in more revenue from clients. Negotiating with clients to secure the most attractive prices. Familiarize yourself with all products and services offered by our company. Maintaining meaningful relationships with existing clients to ensure that they are retained. Monthly \$10K - \$12K target achiever. Market competitive salary Employee Recognition Program 5 Working Days Friendly working environment Annual Dinner Employee Referral Bonus Bi-Annual increment 7 Days of Marriage Leaves Recreational Activities

**Experience:** Education: Bachelor in computer science  
**Night Shift:** Days: Monday to Friday Timing: 08:00 Pm - 05:00 Am Location: Al Khaleej Tower, Shaheed e Millat Road, Karachi.

**Employment type:** Full-Time Web Development Technologies

You Name It, We've Got It! We build state of the art, hi-tech mobile apps, web apps and offer marketing solutions that lie in the intersection of technology, and innovation. Ecommerce Inside is fully equipped in terms of the latest tools, languages,

and frameworks. We deliver the best and nothing less. We've got budget-friendly solutions and flexible design packages that meet your needs.

Name	Email	Phone	Description	Testimonials
From Our Clients	Your Work Is Commendable, I Am Glad That I Accepted Your Offer Of Developing A Website For My Business. The Project Is Working Great And I Am Getting Daily Customers.	Your work has proven to be most effective in my Blog Content Writing. I Am Glad That I Accepted Your Offer Of Articles Writing. The Project Is Working Great And I Am Getting Daily Customers.	Nice work on my mobile app. I am very grateful to your app development team. The consultant was very helpful as well. Thanks a lot for your hard work and dedication to my project.	- Jay Roswell
Thanks for creating the video ad for my marketing campaign. Your work has proven to be most effective in my campaign. The ad looks great and is attracting a lot of people.	Mia Marrow	I have worked with my graphic designers over the past 3-4 years but working with 1st Agile Web Studio was by far the best experience that I have had in this industry. They did an amazing job getting exactly what we wanted for our logo and website.	Tory Blaze	Ecommerce Inside is a full-service digital solutions agency based in USA specializing in branding designs, Software, Mobile Apps, Webs, & Marketing Solutions.

#J-18808-Ljbffr

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