

Business Development Officer

[Apply Now](#)

Company: Abdullah Yunas Communication Pvt. Ltd.

Location: Lahore

Category: other-general

CCTV and Video Security Solutions manufacturer seeking Marketing Sales Executives to be responsible for successful sales and strategies in high end security markets. Perform all duties in such a way as to ensure revenue achievement, new business development, team cohesiveness, client retention, and customer satisfaction. Job Specification - Responsible for creating and developing new customer relationships for our Digital Surveillance product line.- Managing and supporting current channel partners, distributors, dealers, and independent rep firms.- Expanding branded sales penetration in new territory focusing on Central States, such as TX.- Proactively communicate and discuss sales strategies with Sales Director and Sales team members- Create and execute results-oriented sales strategies.- Supporting all pre-sale and post sale needs.- Planning and conducting product trainings.- Assist Marketing Department in planning security/surveillance trade shows and booth organization.- Providing detailed weekly and monthly reports.- Communicate all customer/partner technical concerns or issues with Operations Manager,FAE and Sales Director.- Promote and participate in existing and new product market surveys.- Minimum of 3 - 5 years of technical sales experience as well as strategic sales experience in the physical security industry (video surveillance or access control)- Proven track record of exceeding sales quotas- Goal oriented and self disciplined to work from home- Excellent verbal, written, presentation and communication skills- Excellent attention to detail and follow through on customer commitments- Self-motivated, flexible and a team player- Great organizational skills and ability to multitask- Ability to assess, plan and execute sales in both local and international market.- Manage Marketing and sales- Meet sales

targetsCandidate Must Be- Have Good communication skills.- Be regular and punctual.- Ability to generate business.- Should have convincing powersNOTE Candidate interested in part time job may also apply. Information Technology and Services - Lahore, Pakistan #J-18808-Ljbffr

[Apply Now](#)

Cross References and Citations:

1. Business Development Officer [Norwayjobs](#) [Jobs Lahore](#) [Norwayjobs](#) ↗
2. Business Development Officer [Searchaustralianjobs](#) [Jobs Lahore](#) [Searchaustralianjobs](#) ↗
3. Business Development Officer [Thejobsnearme](#) [Jobs Lahore](#) [Thejobsnearme](#) ↗
4. Business Development Officer [Unitedarabemiratesjobs](#) [Jobs Lahore](#) [Unitedarabemiratesjobs](#) ↗
5. Business Development Officer [Chinajobs](#) [Jobs Lahore](#) [Chinajobs](#) ↗
6. Business Development Officer [Medicalassistantjobs](#) [Jobs Lahore](#) [Medicalassistantjobs](#) ↗
7. Business Development Officer [Healthcarejobsnearme](#) [Jobs Lahore](#) [Healthcarejobsnearme](#) ↗
8. Business Development Officer [Legaljobs](#) [Jobs Lahore](#) [Legaljobs](#) ↗
9. Business Development Officer [Mechanicaljobs](#) [Jobs Lahore](#) [Mechanicaljobs](#) ↗
10. Business Development Officer [Techcompanyjobfinder](#) [Jobs Lahore](#) [Techcompanyjobfinder](#) ↗
11. Business Development Officer [Gurujobs](#) [Jobs Lahore](#) [Gurujobs](#) ↗
12. Business Development Officer [Europajobscentral](#) [Jobs Lahore](#) [Europajobscentral](#) ↗
13. Business Development Officer [Thecareerjobs](#) [Jobs Lahore](#) [Thecareerjobs](#) ↗
14. Business Development Officer [Newzealandjobs](#) [Jobs Lahore](#) [Newzealandjobs](#) ↗
15. Business Development Officer [Spainjobs](#) [Jobs Lahore](#) [Spainjobs](#) ↗
16. Business Development Officer [Londonjobscentral](#) [Jobs Lahore](#) [Londonjobscentral](#) ↗
17. Business Development Officer [Automobilejobs](#) [Jobs Lahore](#) [Automobilejobs](#) ↗

18. Business Development Officer LebanonjobsJobs Lahore Lebanonjobs ↗

19. Business development officer Jobs Lahore ↗

20. AMP Version of Business development officer ↗

21. Business development officer Lahore Jobs ↗

22. Business development officer Jobs Lahore ↗

23. Business development officer Job Search ↗

24. Business development officer Search ↗

25. Business development officer Find Jobs ↗

Source: <https://pk.expertini.com/jobs/job/business-development-officer-lahore-abdullah-yunas-commu-1398-26010/>

Generated on: 2024-05-04 by Expertini.Com