

Business Development Specialist - REMOTE

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Company: Nexstair Technologies

Location: Hasan Abdal

Category: other-general

Job DescriptionThe job is only for those with sales and marketing experience for IT services companies or software houses. You can work from your home. Female candidates will be preferred.**Working Hours:** 7pm till 1am (Pakistan Time)**Target Markets:** USA, UK, Canada, Australia, Europe, Middle East**Activities:** Cold Calling, Email Marketing, Webinars, Social Media Marketing, Lead Magnets, and Landing Pages, Referral Programs, Chat software, Forums, Q&A websites, Blog comments **Work on:** Classified and Ad posting websites, Upwork, Indeed/monster, fiverr, Tender sites, Social media platforms like LinkedIn, Facebook, Mailchimp or snov.io, Email extraction tools.**Job**

Specification**Qualifications**Bachelor's degree 3+ years in the sales industry**Experience in** full sales cycle including deal closing **Demonstrated sales success****Strong negotiation skills****Strong communication and presentation skills****Job Rewards and Benefits**Incentive Bonus,Leaves,Sports and Entertainment

#J-18808-Ljbffr

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