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You are here :Home Jobs Business Manager Digital Projects Verticals Jobs In Islamabad Pakistan Business Manager Digital Projects Verticals Jobs in Islamabad, Pakistan You are here :Home Jobs Business ManagerDigital Projects Verticals Jobs In Islamabad Pakistan Business Manager Digital Projects Verticals Jobs in Islamabad, PakistanGrade Level: L3Location: IslamabadLast date to apply: Wed, 6th March 2024Who is Business Manager Digital Projects amp; Verticals? This position is responsible for delivering business development amp; consulting activities of Projects and Verticals team and support business development activities in the regions; formalizing capabilities and advisory services for Government projects amp; verticals; building roadmap and collaborator with both external and internal stakeholders to ensure end-to-end solution alignment; and ability to be an expert in a digitally enabled growth focused environmentThe role reports directly to the Business Head Projects and Verticals with an extended team of 5 members. What does Business Manager Digital Projects amp; Verticals do? Develop positive atmosphere in Government to support Jazz policies, create new business opportunities for regions by providing consultancy and most importantly, make Jazz # 1 in Government related projects. Partnerships and/or consortiums for designing and development of vertical ecosystem. Business development to scale up revenues and YoY growth; formulates action plan to achieve assigned targets. Develop GTM plans for assigned projects and verticals in lieu of Jazz Digitalization roadmap. Demonstrate a deep knowledge of the market and technology environment of assigned vertical(s). In-depth knowledge on a specific product and/or services. Interaction with

product management for non-standard / custom requirements based upon vertical/customer needs. To ensure creation and deliver new/future revenue streams with implementation of M2M/IOT, Cloud, ICT, Data Analytics and Financial services using Government/Partners platform. Attends meetings to understand problems/requirements, clarify queries and seeks further necessary information for proposal development accordinglyJazz is an equal opportunity employer. We celebrate, support, and thrive on diversity and are committed to creating an inclusive environment for all employees.RequirementsWhat are we looking for and what does it require to be Business Manager Digital Projects amp; Verticals? Bachelor's/ preferrable Master's) in Business Administration / Telecommunication / ICT or equivalent 7 -10 years of techno-commercial experience in a reputed organization. In-depth knowledge of ICT solutions, Fixed broadband, Digital Financial Services and Vertical Ecosystem-Knowledge of government laws and regulations. Market knowledge of government organizations, technology partners and bureaucracy. End-to-end knowledge of procurement, legal and compliance processes. Decision making amp; problem solving. Relationship management amp; collaborative. Customer obsessed with entrepreneurial mindsetBenefitsWhy Join Jazz? As one of the leading employers in the country, Jazz epitomizes the philosophy that each Jazz employee is passionately living a better every day inspired and enabled by visionary leadership, a unique professional culture, a flourishing lifestyle, and continuous learning and development. Our core values include qualities essential for a positive organizational culture - truthfully guiding entrepreneurial and innovative mindsets, harnessing professional and interpersonalcollaboration, and fostering across-the-board customerobsession. As one of the largest private sector organizations in Pakistan, our objective is to continue to change the lives of our 70 million customers for the better. This is an opportunity for someone who wants to be part of something transformative, someone who can play a critical role in driving our success. Together, we can empower millions more with the tools necessary to progress in an increasingly digital economy.Job SpecificationOriginal jobs : https://www.mustakbil.com/jobs/job/1395490 Government Job 6th grade math textbook Advisory Atmospheres Attends Baby Food Broadband Broadband ConnectionBroadband Internet Broadband speed test Government Job 6th grade math textbook #J-18808-Ljbffr

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