

Business Sales Manager

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Company: Emporium-IT-Solutions

Location: Lahore

Category: other-general

Business Sales Manager

Emporium-IT-Solutions, PakistanEmporium-IT-Solutions, a newly software company, is looking for committed Business developers. Your responsibility will be identifying and initiating new business opportunities.

You should be able to work individually and in teams.

You will be responsible to get new clients who need software development services, and identifying and initiating new sales opportunities, meeting with prospects, sales presentations and closing contracts.
Job Specification
To generate quality leads that result in sales

Maintain relationships with existing as well as new clients via telephone call

Cold calling to arrange meetings with potential customers to prospect for business

Work with team to achieve sales performance targets

Present the product or service in a structured professional way

Only the residents of Lahore shall apply.

Prior Experience of Call Centre will be big plus.

Information Technology and Services - Lahore, Pakistan

#J-18808-Ljbffr

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Cross References and Citations:

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