Business Systems Analyst - Sales

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Company: Zones

Location: Pakistan

Category: computer-and-mathematical

Description

Position at Zones LLC.

Company Overview:

When it comes to IT solution providers, there are a lot of choices. But when it comes to providers with innovative and differentiating end-to-end service offerings, there's really only one: Zones – First Choice for IT.TM

Zones is a Global Solution Provider of end-to-end IT solutions with an unmatched supply chain. Positioned to be the IT partner you need, Zones, a Minority Business Enterprise (MBE) in business for over 35 years, specializes in Digital Workplace, Cloud & Data Center, Networking, Security, and Managed/Professional/Staffing services. Operating in more than 120 countries, leveraging a robust portfolio, and utilizing the highest certification levels from key partners, including Microsoft, Apple, Cisco, Lenovo, Adobe, and more, Zones has mastered the science of building digital infrastructures that change the way business does business ensuring whatever they need, they can Consider IT Done. Follow Zones, LLC on Twitter @Zones, and LinkedIn and Facebook.

Position Overview:

The BSA Sales/ Functional Consultant D365 CE will be a key member of the team at Zones. We are looking for individuals who want to contribute and grow professionally to make an impact on the business transformation of a $2 billion USD company.

Applies specialized knowledge in a solutions development discipline to conceptualize, design, construct, and implement systems that enable and support business functions. Collaborate

with business to gather business requirements and prepare functional specification for configurations. Creating unit test cases, creating unit test plans, and executing unit testing. Specify and convey requirements for custom code, integrations, and custom reports to development team and test completed solutions. Create and/or work with developers to create Functional Designs Collaborate with developers on technical designs

What you'll do as the Business Analyst - Sales:

The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

Knowledge of typical Professional Services business processes or any Global ERP like SAP, Oracle, D365, AX, CRM, Sales Force

Knowledge of D365 CE Functionality/Capabilities with a Tier 1 CRM application.

Ability to Solution new business needs with Fit/Gap

Ability to Configure and Customize D365 CE applications.

Ability to Learn Zones processes and As-Built configurations and customizations

8+ years' experience with business process analysis and documentation

8+ years D365 CE implementation experience along with SDLC.

6+ years' experience performing end-user requirement gathering, training, design specification creation, and system configuration, UAT.

Knowledge of typical Lead to Quote and Order to Cash business processes.

Candidates must exhibit a high level of professionalism and be able to complete a variety of project tasks in a timely and efficient manner

Demonstrable experience in successfully rolling out complex project's configurations on time and on budget

Excellent written, presentation, and oral communication skills

Experience with Microsoft Dynamics 365 CE and F&O preferred

Strong customer service orientation

Analytical, troubleshooting, and problem-solving skills

Excellent written and oral communication skills

Logical, efficient & proactive

Ability to effectively communicate ideas

Ability complete tasks as assigned

Experience working in a team-oriented, collaborative environment

What you will bring to the team:

Applies specialized knowledge in a solutions development discipline to conceptualize, design, construct, and implement systems that enable and support business functions.

Collaborate with business to gather business requirements and prepare functional specification for configurations.

Creating unit test cases, creating unit test plans, and executing unit testing.

Specify and convey requirements for custom code, integrations, and custom reports to development team and test completed solutions.

Create and/or work with developers to create Functional Designs

Collaborate with developers on technical designs

Bachelor's degree in an Engineering or Science field preferred or

Zones offers a comprehensive Benefits package

At Zones, we are committed to fostering an inclusive and diverse workplace. We provide comprehensive benefits to support our employees, including health insurance coverage for parents, spouse, and children, life insurance, pension fund scheme, EOBI, and on the house free quality food, gym, and much more. We embrace equal employment opportunity, free from discrimination based on various characteristics, and offer an exciting career immersed in an inventive, collaborative culture.

If you are enthusiastic about working on the cutting edge of IT innovation, sales, engineering, and operations, Zones is the perfect opportunity for you.

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