

Call Centre Manager

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Company: SAFA Worldwide Specs Pvt. Ltd.

Location: Rawalpindi Cantonment

Category: other-general

Call Centre Manager

SAFA Worldwide Specs Pvt. Ltd., PakistanSAFA Worldwide Pvt Ltd is an international organisation with offices in Manchester UK and Karachi. Due to continued growth and success, we are now expanding into Islamabad and are recruiting for the following role.Call Centre Manager

As Call Centre Manager you will have responsibility for driving the sales performance of a team of Telesales Executives against ambitious KPI's and Targets. This is an autonomous, broad role with responsibility for recruitment, training, coaching, development, motivation and the overall leadership and management of a team 15 rising to 40 agents within the next 3 months.

Job SpecificationTo succeed in this role you will:

- Be an experienced Team Manager with at least 2 years' experience, and a background in outbound sales / telemarketing.
- Results driven and highly sales orientated
- You will have a proven track record of leading and managing a team to consistently perform against stretching KPI's and targets.
- A natural leader who can motivate your team to excel
- You will have a comprehensive management toolkit, and will enjoy coaching and developing individuals within the team.
- It is essential that you are energetic, outgoing and extremely results orientated, as well as highly autonomous,

· Well organised and a team player.

· Financial Services or Telecommunications knowledge would be an advantage. LOCATION ISLAMABAD (exact location to be confirmed)

SALARY 40,000 to 60,000 Basic (based on experience) and a quarterly performance based bonus scheme. #J-18808-Ljbffr

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