

Car Field Sales Executive - Islamabad

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Company: PakWheels.com

Location: , , Pakistan

Category: sales-and-related

PakWheels.com is looking for ambitious and energetic car sales executive who will become part of our new team that will be directly responsible for selling vehicles of our partner dealers and private sellers. Job Responsibilities: Visit seller locations and upload/manage car listings for all assigned customers and coordinate with inspection teams for timely certification of vehicles. Manage all incoming queries (calls, SMS, WhatsApp, etc.) for all assigned car stock and provide information to prospective buyers. Visit seller locations with prospective buyers for vehicle viewing and use proven sales techniques to effectively present and sell automobiles to prospective buyers. Ensure proper transfer of vehicles from sellers to buyers at the time of transaction. Provide daily and weekly reporting to managers in specified format. Job Requirements: Minimum Bachelors. Good communication and interpersonal skills. Basic knowledge of cars is a must. Excellent sales and negotiation skills. Persistent, hardworking and passionate. Comfortable with Word, Excel, PowerPoint, Internet, Email, etc.

PakWheels.com was formed in 2003 and has become the largest community-based automobile website in Pakistan with more than 350,000+ registered car and motorcycle enthusiasts. Around 30 Million pages are viewed on the site every month, with people searching classifieds, researching about brand new cars and motorcycles, discussing auto-related issues with other members, sharing information, pictures, videos, etc.

#J-18808-Ljbffr

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