

City Manager

[Apply Now](#)

Company: Muller and Phipps Pakistan (Pvt.) Limited.

Location: Faisalabad

Category: other-general

Muller & Phipps Pakistan is looking for City Manager Central based at Faisalabad for its Telecommunication division. Graduate (Preferably Masters) with 3-5 years of Sales experience in the mobile handset industry.

1. Develop and execute sales plans and programs, both short and long term, to ensure the profit growth and expansion of Principal's business.
2. Develop and modify regional coverage plan in consultation with BUH, to ensure high quality service and adequate coverage by the sales force.
3. Review previous periods' sales performance of various markets in the region.
4. Analyze the market dynamics and business trends, with particular reference to various Principals' products being distributed by Company.
5. Review market visit schedules of sales force and suggest necessary guidelines.
6. Conduct periodic sales meetings to assess adequacy of sales plans and other operational issues with SOs.
7. Visit the marketplace, to determine the work ethics of salesforce and check service standards, product availability, market development, etc. on a regular basis.
8. Guide the sales force on replacement related matters and credit policy, on an ongoing basis, ensuring effective implementation.
9. Research, analyze and compile market intelligence in the areas of promotional activities, prices, coverage, credits, new launches, etc. of the Company as well as competition and evaluate the impact of such actions on business results.
10. Review and ensure coordination of order delivery to the marketplace, through the sales force.
11. Ensure collection / recovery of payments as per the SOPs.
12. Visit potential markets to identify evolving market opportunities.
13. Coach and counsel the sales force on company's service quality standards, ensuring effective implementation at all times.

Logistics and Supply Chain - Karachi, Pakistan About UsOur

story began in 1912 in Karachi where we slowly developed a strong distribution network and have since grown into one of the leading distribution networks in the country. We began with a simple mission: help people get what they need, when they must. [askbil.com](#) asks for your consent to use your personal data to: perm_identity Personalised ads and content, ad and content measurement, audience insights and product development devices Store and/or access information on a device Some vendors may process your personal data on the basis of legitimate interest, which you can object to by managing your options below. Look for a link at the bottom of this page or in our privacy policy where you can withdraw consent.

#J-18808-Ljbffr

[Apply Now](#)

Cross References and Citations:

1. [City Manager Jobs Faisalabad ↗](#)
2. [City Manager Jobs Faisalabad ↗](#)
3. [City Manager Jobs Faisalabad ↗](#)
4. [City Manager Jobs Faisalabad ↗](#)
5. [City Manager Jobs Faisalabad ↗](#)
6. [City Manager search Faisalabad ↗](#)
7. [City Manager job finder Faisalabad ↗](#)
1. [City Manager jobs ↗](#)
2. [City Manager jobs ↗](#)
3. [City Manager jobs ↗](#)

Source: <https://pk.expertini.com/jobs/job/city-manager-faisalabad-muller-and-hipps-pa-1398-27691/>

Generated on: 2024-05-06 by [Expertini.Com](#)

