

Client Success Director

[Apply Now](#)

Company: Silverdale

Location: , , Pakistan

Category: sales-and-related

As an Account Manager, you will be instrumental in leading and managing key client relationships and projects. Your role will involve: Leading complex, multi-phase projects to successful completion, ensuring adherence to milestones and high standards of quality. Proactively managing communication with clients and internal teams, addressing risks, progress, and resource needs. Overseeing and participating in the hiring process for peers and junior team members, as well as planning and organizing their workloads. Independently leading client calls without the need for support from the Executive Level Team (ELT). Consistently applying and advocating for the Silverdale Implementation Methodology (SIM) within the team, while also coaching others in its effective use. Upholding and exemplifying all company Tenets, and mentoring others to align with these principles. Identifying and capitalizing on opportunities to expand business with existing clients, including preparing and presenting compelling proposals. Maintaining and enhancing the quality, accuracy, and coverage of our knowledge base. Client Relationship Leadership Maintain Quality and Accuracy Technical Expertise Project & People Management Responsibilities Leads on complex, multi-phase Projects. delivers consistently on Milestones Proactively communicates risks, progress, and needs both externally and internally Leads and participates in hiring of peers and junior resources. Plans and organizes workload for others Lead Client Calls Identifies opportunities and prepares proposals for existing Clients Maintains the quality and accuracy, and actively increases the coverage of our knowledge base Must Have Proven experience in account management, with a track record of successfully managing complex projects and client relationships. Strong

communication and leadership skills, capable of guiding teams and managing client expectations. Highly creative and autonomous. Attention to detail and a focus on maintaining high standards of quality and accuracy. Nice to have. Experience working in diverse cultural environments. Ability to think strategically and bring innovative solutions to complex problems. Strong analytical skills. What's great in the job? Great team of smart people, in a friendly and open culture. No dumb managers, no stupid tools to use, no rigid working hours. No waste of time in enterprise processes, real responsibilities and autonomy. Expand your knowledge of various business industries. Create content that will help our users on a daily basis. Real responsibilities and challenges in a fast evolving company. Each employee has a chance to see the impact of his work. You can make a real contribution to the success of the company. Several activities are often organized all over the year, such as weekly sports sessions, team building events, monthly drink, and much more. Paid Time off, Family Health Insurance, Provident Fund. Growth. Clear expectations and growth plan. Training. Access to internal and External training/ Coaching programs. Fun, Eat & Drink. Team Outings, In Office Tea and coffee provided.

#J-18808-Ljbffr

[Apply Now](#)

Cross References and Citations:

1. Client Success Director [Craftsjobs Jobs , , Pakistan Craftsjobs ↗](#)
2. Client Success Director [Physiotherapistjobs Jobs , , Pakistan Physiotherapistjobs ↗](#)
3. Client Success Director [Federaljobs Jobs , , Pakistan Federaljobs ↗](#)
4. Client Success Director [Webdeveloperjobs Jobs , , Pakistan Webdeveloperjobs ↗](#)
5. Client Success Director [Socialmediajobopportunities Jobs , , Pakistan Socialmediajobopportunities ↗](#)
6. Client Success Director [Sanfranciscojobs Jobs , , Pakistan Sanfranciscojobs ↗](#)
7. Client Success Director [Turkeyjobs Jobs , , Pakistan Turkeyjobs ↗](#)
8. Client Success Director [Ecologyjobs Jobs , , Pakistan Ecologyjobs ↗](#)
9. Client Success Director [OnlinecommunitycareerhubJobs , , Pakistan](#)

[Onlinecommunitycareerhub](#)

10. [Client Success Director CounselorjobsJobs , , Pakistan Counselorjobs](#)
11. [Client Success Director Taiwanjobs Jobs , , Pakistan Taiwanjobs](#)
12. [Client Success Director Gynecologistjobs Jobs , , Pakistan Gynecologistjobs](#)
13. [Client Success Director BelgiumjobsJobs , , Pakistan Belgiumjobs](#)
14. [Client Success Director Directorjobs Jobs , , Pakistan Directorjobs](#)
15. [Client Success Director Karachijobs Jobs , , Pakistan Karachijobs](#)
16. [Client Success Director Nightshiftjobs Jobs , , Pakistan Nightshiftjobs](#)
17. [Client Success Director NotaryjobsJobs , , Pakistan Notaryjobs](#)
18. [Client Success Director UkjobopportunitiesJobs , , Pakistan Ukjobopportunities](#)
19. [Client success director Jobs , , pakistan](#)
20. [AMP Version of Client success director](#)
21. [Client success director , , pakistan Jobs](#)
22. [Client success director Jobs , , pakistan](#)
23. [Client success director Job Search](#)
24. [Client success director Search](#)
25. [Client success director Find Jobs](#)

Source:<https://pk.expertini.com/jobs/job/client-success-director--pakistan-silverdale-1398-29755/>

Generated on: 2024-05-04 by [Expertini.Com](#)