

Corporate Sales Executive-Home Furniture

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Company: Master Group

Location: Lahore

Category: other-general

Experience:04-06 years of relevant experience

Job Description:

- Identify new business opportunities by researching prospects and analyzing sales options.
- Proactively reach out to prospective customers and deliver presentations to highlight the benefits of our products/services.
- Foster and maintain strong client relationships by providing exceptional support, relevant information, and valuable guidance
- Understand the specific furniture requirements of corporate clients and develop customized solutions to meet their needs.
- Meet or exceed monthly and quarterly sales targets, consistently striving for sales growth and profitability.
- Ensure prompt and efficient customer service and post-sales support to clients.
- Stay updated on industry trends, competitor activities, and new product developments in the furniture market.#J-18808-Ljbffr

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