

Corporate Sales Manager - HORECA & INSTITUTIONAL SALES

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Company: Peridot Products (Private) Limited

Location: Karachi

Category: other-general

Bachelors or Masters - Sales & Marketing

We are looking for a high-performing Corporate Sales Manager to help us meet our customer acquisition and revenue growth targets by keeping our company competitive and innovative.

Design and implement a strategic business plan that expands company's Corporate base Customers (HORECA , Institutional , Hospitals , IMTS) and ensure it's strong presence .

Incumbent will be responsible for maximizing our sales potential, crafting sales plans, and justifying those plans to the upper management. Present sales, revenue, and expenses reports and realistic forecasts to the management team.

Peridot Products (Pvt) Limited, formerly known as Sara Lee Kiwi Pakistan (Pvt) Limited has been in operation since 1958 in Pakistan. It is engaged in the manufacturing and marketing of KIWI Shoe Care and Household products under a long term licens

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