

## Corporate Sales Manager

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Company: Star Land Marketing Pvt Ltd

Location: Islamabad

Category: other-general

Job DescriptionJob : Corporate Sales Manager

Location : Blue Area islamabad

Package : Fixed Salary + Sales incentive.

Experience : Minimum 2 years Experience.

Job Responsibilities :

Manage client relationship and sales of the project's.

Developing and deploying/ implementing sales strategies for the project in consultation with CCO.

Managing sales for B2B and B2C sales.

Provide clients with comparative sales information for properties to determine competitive market pricing.

Managing partner agencies & Internal/External Sales Communications.

Contract negotiations for resales of existing properties.

To manage the portfolios of clients.

To suggest investment plans to the clients depending on their preferences and budget.

To identify the potential clients and schedule a meeting for sales and marketing.

To present the information regarding products and services offered and also suggests custom solutions.

Maintain existing clients and generate new clients to achieve revenue goals.

Conduct customer satisfaction surveys and recommend ways of improving client satisfaction.

Work with HOD to ensure company meets clients' expectations.

Researching and pursuing new business opportunities.

Assisting head of sales in maintaining the relationship with clients.

Job Specification Selling Skills

Best communication skills

Telemarketing skills

Team player

Best negotiator#J-18808-Ljbffr

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