

## Dawood Engineering Pvt Ltd Jobs December 2023

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Company: Dawood Engineering Pvt Ltd

Location: , , Pakistan

Category: architecture-and-engineering

Dawood Engineering Pvt Ltd Jobs December 2023:

We are looking for a Sales PIC having expertise in import and export sales. The incumbent will be responsible for maximizing company sales activities and potential, crafting sales plans, and justifying those plans to the upper management.

Job description:

Design and implement a strategic business plan that expands the company's customer base and ensures its strong presence

Studying the market in the target country or countries

Identifying new markets for exports and developing new business accounts

Planning a sales campaign suited to that country and current consumer trends

Planning and reviewing budgets for product ranges

Negotiating the sale terms and meeting sales targets

Managing administration, such as orders, contracts, and export and import documents

Troubleshooting to sort out any problems with the exports and imports.

Job Location: Gulshan -e-Hadeed, Karachi

Education: MBA

Experience: 3-4 Years

Interested candidates can email their resumes to with applying position mentioned in the subject.

We are seeking a highly motivated and result-driven Assistant Manager Sales / Sales PIC to join our team. The incumbent will be responsible for generating leads, driving sales, hunting clients, and building strong relationships with clients.

Responsibility:

Generate New leads in the B2B Industry

Penetration in the relevant Territory

Support Team/Territory for Business development

Hunting New customers and New opportunities

Ensure the development of business and Identify New Opportunities for the Team and self

Get the cross/Up sale done from existing Customers

Showing high standards of customer support/services and Relations

Align meetings for Field force

Strengthen relationships with Existing Customers

Job Location: Shahrah-e-Faisal & Port Qasim

Education: Business Graduate

Experience: 2-4 Years

Interested candidates are encouraged to apply at mentioning the subject as "Assistant Manager Sales / Sales PIC "

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#J-18808-Ljbffr

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