

Dawood Engineering Pvt Ltd Jobs December 2023

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Company: Dawood Engineering Pvt Ltd

Location: Karachi

Category: other-general

Dawood Engineering Pvt Ltd Jobs December 2023 :We are looking for a Sales PIC having expertise in import and export sales. The incumbent will be responsible for maximizing company sales activities and potential, crafting sales plans, and justifying those plans to the upper management. Job description: Design and implement a strategic business plan that expands the company's customer base and ensures its strong presence Studying the market in the target country or countries Identifying new markets for exports and developing new business accounts Planning a sales campaign suited to that country and current consumer trends Planning and reviewing budgets for product ranges Negotiating the sale terms and meeting sales targets Managing administration, such as orders, contracts, and export and import documents Troubleshooting to sort out any problems with the exports and imports. Job Location: Gulshan -e-Hadeed, Karachi Education : MBA Experience: 3-4 Years Interested candidates can email their resumes to with applying position mentioned in the subject. We are seeking a highly motivated and result-driven Assistant Manager Sales / Sales PIC to join our team. The incumbent will be responsible for generating leads, driving sales, hunting clients, and building strong relationships with clients. Responsibility: Generate New leads in the B2B Industry Penetration in the relevant Territory Support Team/Territory for Business development Hunting New customers and New opportunities Ensure the development of business and Identify New Opportunities for the Team and self Get the cross/Up sale done from existing Customers Showing high standards of customer support/services and Relations Align meetings for Field force Strengthen relationships with Existing Customers Job Location: Shahrah-e-Faisal & Port Qasim Education : Business Graduate Experience: 2-4

YearsInterested candidates are encouraged to apply at mentioning the subject as “Assistant Manager Sales / Sales PIC “Dawood Engineering Pvt Ltd Jobs December 2023#J-18808-Ljbffr

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