

## Event Sponsorship Expert (m/f/d) 100 % remote

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Company: EU Tech Chamber

Location: Pakistan

Category: business-and-financial-operations

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## Event Sponsorship Expert (m/f/d) 100 % remote

Full Time

Pakistan

Remote

With Professional Experience

4/15/24

The European Technology Chamber is a registered NGO that enables European companies to use their technologies for the benefit of Europe and mankind - following our vision Technology obliges. As Europe's leading tech network, we are constantly enlarging our team to serve our network even better.

We are currently building our team and now searching for

### **Event Sponsorship Expert(m/f/d) - 100% remote**

#### **Your mission:**

We are seeking a highly motivated and experienced NGO and Event Sponsorships Expert to join our team. The ideal candidate will have a strong background in developing

and managing partnerships with NGOs and securing sponsorships for events. This role requires a strategic thinker with excellent communication skills and a passion for making a difference in the community.

**Your daily tasks:**

Identify potential NGO partners and build relationships with key stakeholders.

Collaborate with internal teams to create partnership opportunities that align with organizational goals.

Negotiate partnership agreements and manage ongoing relationships with NGOs.

Research and identify events relevant to our organization's mission and objectives.

Lead the sponsorship acquisition process for events, including prospecting, pitching, and closing deals.

Develop sponsorship packages tailored to the needs and objectives of potential sponsors.

Coordinate with event organizers to ensure sponsors receive maximum exposure and value.

Track and analyze sponsorship performance metrics to optimize future strategies.

Stay informed about industry trends and best practices in NGO partnerships and event sponsorships.

**What we are looking for:**

Bachelor's degree in business, marketing, communications, or related field (Master's degree preferred).

Proven experience in developing and managing partnerships with NGOs and securing sponsorships for events.

Strong negotiation and interpersonal skills with the ability to build and maintain relationships with diverse stakeholders.

Excellent English written and verbal communication skills.

Strategic thinker with the ability to develop innovative sponsorship strategies.

Highly organized with strong project management skills.

Ability to work independently and collaboratively in a fast-paced environment.

Passion for social impact and making a difference in the community.

### **We offer:**

We stand for the vision of a better and more sustainable world - hand in hand with European technology companies. With the personalities who are active in our organization worldwide, you create a great network and inspiration for your daily work - also for your personal future. So you get the chance to grow with us and the whole EU Tech Chamber. Our offer is a role in a fast-moving international organization. If you are looking for an activity with meaning and real impact in a fast growing and truly international organization, apply now with your resume and provide us some links with past projects.

You can find more information about us at [www.eutec.org](http://www.eutec.org)

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