

## Export Manager

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Company: Galaxy Mill (pvt) Ltd

Location: Gujranwala Division

Category: other-general

Export Manager Galaxy Mill (pvt) Ltd, Pakistan Managing existing overseas buyers and exploring and creating new business opportunities. · Examining current trends of building industries and preparing reports in order to identify untapped potential market. · Expediting export arrangements and being up to date on export tariffs, licenses and restrictions information. · Preparing quotation, Proforma Invoices considering FOB, CFR pricing with different payment terms of L/Cs and T.T. · Negotiating and persuading buyers to close the deals in accordance with direct management. · Maintaining good relationships with internal resources and freight forwarders. Job Specification Skills & Qualifications · Masters in Marketing/Business · Minimum 5 to 7 years of Sales, Export experience · Excellent selling and negotiating skills. · Strong interpersonal and communication skills · Results-oriented with an ability to direct and supervise · Experience with complete export cycle and procedures #J-18808-Ljbffr

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