

Head of Sales - High Rise Building Project

[Apply Now](#)

Company: Safa Gold Mall

Location: Islamabad

Category: other-general

Head of Sales - High Rise Building Project Islamabad, Province of Islamabad Description We are looking for a Head of Sales - High Rise Building Project to shape our sales organization and scale revenue to the next level. The ideal candidate will be responsible architecting a sales strategy and building out a team of Account Executives and SDR's across enterprise and mid-market sales. The person should be excited by selling into new markets, strategizing next steps, negotiating complex deals and beating the competition in head to head opportunities. Responsibilities Own all plans and strategies for developing business and achieving the company's sales goals Assists in the development of the sales plan. Prepares forecasts and KPI reporting for the sales leaders, CRO, and upper management, for use in organizational planning, financial forecasting, budget setting and strategic planning. Land and expand: build process and funnel for manual top-down reachout, onboarding, activation, and expansion Evangelize the product and personally help close largest deals Work collaboratively across teams - including Engineering, Product and Marketing Establish the inbound lead requirements needed to meet your sales objectives Provide full visibility into the sales pipeline at every stage of development Establish and foster partnerships and relationships with key customers both externally and internally Skills and Qualifications 7 years of relevant sales experience including management of SDR and AE functions and a track record of exceeding quota Possess extensive knowledge of sales principles and practices, and an ability to coach others on them Strong analytical and quantitative skills; ability to use hard data and metrics to back up assumptions, recommendations, and drive actions. Proven ability to influence cross-functional teams Strength in problem solving, issue-

resolution, ability to work in a deadline-driven work environment, attention to detail, and ability to multitask. Strong leadership and team building skills for more details, contact us at jobs@afaq.edu.pk#J-18808-Ljbffr

[Apply Now](#)

Cross References and Citations:

1. [Head of Sales - High Rise Building Project CopenhagenjobsJobs Islamabad Copenhagenjobs ↗](#)
2. [Head of Sales - High Rise Building Project Therecruiterjobs Jobs Islamabad Therecruiterjobs ↗](#)
3. [Head of Sales - High Rise Building Project Neurologistjobs Jobs Islamabad Neurologistjobs ↗](#)
4. [Head of Sales - High Rise Building Project Warehousejobsnearme Jobs Islamabad Warehousejobsnearme ↗](#)
5. [Head of Sales - High Rise Building Project Kashmirhub Jobs Islamabad Kashmirhub ↗](#)
6. [Head of Sales - High Rise Building Project FilmjobsJobs Islamabad Filmjobs ↗](#)
7. [Head of Sales - High Rise Building Project Jobsearchnews Jobs Islamabad Jobsearchnews ↗](#)
8. [Head of Sales - High Rise Building Project Researchjobs Jobs Islamabad Researchjobs ↗](#)
9. [Head of Sales - High Rise Building Project Taiwanjobs Jobs Islamabad Taiwanjobs ↗](#)
10. [Head of Sales - High Rise Building Project Devopsjobs Jobs Islamabad Devopsjobs ↗](#)
11. [Head of Sales - High Rise Building Project SearchaustralianjobsJobs Islamabad Searchaustralianjobs ↗](#)
12. [Head of Sales - High Rise Building Project Locumjobs Jobs Islamabad Locumjobs ↗](#)
13. [Head of Sales - High Rise Building Project Ai-mi-jobs Jobs Islamabad Ai-mi-jobs ↗](#)
14. [Head of Sales - High Rise Building Project JobsproJobs Islamabad Jobspro ↗](#)

15. Head of Sales - High Rise Building Project [Studyjobs Jobs Islamabad Studyjobs ↗](#)
16. Head of Sales - High Rise Building Project [Searchukjobs Jobs Islamabad Searchukjob ↗](#)
17. Head of Sales - High Rise Building Project [EnforcementjobsJobs Islamabad Enforcementjobs ↗](#)
18. Head of Sales - High Rise Building Project [ConstructionjobsJobs Islamabad Constructionjobs ↗](#)
19. Head of sales - high rise building project [Jobs Islamabad ↗](#)
20. AMP Version of Head of sales - high rise building project [↗](#)
21. Head of sales - high rise building project [Islamabad Jobs ↗](#)
22. Head of sales - high rise building project [Jobs Islamabad ↗](#)
23. Head of sales - high rise building project [Job Search ↗](#)
24. Head of sales - high rise building project [Search ↗](#)
25. Head of sales - high rise building project [Find Jobs ↗](#)

Source: <https://pk.expertini.com/jobs/job/head-of-sales-high-rise-building-project-islamabad-safa-gold-mall-2550-11044/>

Generated on: 2024-05-05 by [Expertini.Com](#)