

Head of Supply Chain Payments Digitization - Islamabad

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Company: Veon Group

Location: Karachi

Category: other-general

Head of Supply Chain Payments Digitization Industry :Telecommunications

Description :

Last date to Apply: April 3rd, 2024

What is a Head of Supply Chain Payments Digitization?

The Head of Supply Chain Payments Digitization at JazzCash holds a critical strategic position, tasked with spearheading the digitization of the complete payments value chain within the supply chain ecosystem. This role entails nationwide ownership of the portfolio, overseeing end-to-end delivery of organizational growth ambitions, and leading a team across all four regions digitize payments within the supply chain ecosystem.

This position is responsible for driving adoption of digital payment solutions among distributors and suppliers across various industries, thereby streamlining payment processes and enhancing efficiency.

What does Head of Supply Chain Payments Digitization?

Develop and execute comprehensive strategies to drive adoption of digital payment solutions among distributors and suppliers nationwide, with a focus on key industries including FMCG, tobacco, pharmaceuticals, and beverages.

Lead a team responsible for prospecting, shortlisting, onboarding, and nurturing relationships with distributors and suppliers, providing necessary training and support to facilitate the transition to digital payment methods.

Collaborate closely with large manufacturers and principals to advocate for digital payment adoption among their distributor networks, driving top-down alignment and engagement.

Coordinate with regional teams to ensure seamless alignment of merchants along the payment value chain, providing strategic direction and support as needed.

Work collaboratively with internal teams to design and improve solutions tailored to the specific needs of supply chain stakeholders, leveraging industry insights and feedback.

Drive continuous improvement initiatives and monitor key performance indicators to optimize the effectiveness and efficiency of supply chain payment processes.

Provide ongoing support and coordination to field teams during the execution phase of digital payment initiatives.

Jazz is an equal opportunity employer. We celebrate, support, and thrive on diversity and are committed to creating an inclusive environment for all employees.

Requirements

What are we looking for and what does it require to be a Head of Supply Chain Payments Digitization?

Experience:

Minimum 8-10 years of progressive experience in business development, channel management, or related roles within the supply chain domain.

Proven track record of successfully leading and managing teams, with demonstrated ability to drive results and achieve organizational objectives.

Extensive experience working with FMCG, tobacco, pharmaceuticals, or beverage industries is highly desirable.

Education Background:

Bachelor's degree in Business, Finance, Marketing, or a related field. Master's degree is a plus.

Aptitude and Skills:

Exceptional leadership and interpersonal skills, with the ability to inspire and motivate cross-functional teams to achieve common goals.

Strategic mindset with a deep understanding of distribution channels and dynamics within major industries, coupled with the ability to translate insights into actionable strategies.

Strong communication and negotiation skills, with the ability to effectively engage and influence stakeholders at all levels.

Analytical mindset with the ability to leverage data-driven insights to inform decision-making and drive continuous improvement.

Proactive and results-oriented approach, with a demonstrated ability to thrive in a dynamic

and fast-paced environment.

Adaptability and flexibility to thrive in a dynamic and fast-paced environment.

As one of the leading employers in the country, JazzCash epitomizes the philosophy that each employee is passionately living a better every day inspired and enabled by visionary leadership, a unique professional culture, a flourishing lifestyle, and continuous learning and development.

Our core values include qualities essential for a positive organizational culture - truthfully guiding entrepreneurial and innovative mindsets, harnessing professional and interpersonal collaboration, and fostering across-the-board customer-obsession.

As one of the largest private sector organizations in Pakistan, our objective is to continue to change the lives of our customers for the better. This is an opportunity for someone who wants to be part of something transformative, someone who can play a critical role in driving our success. Together, we can empower millions more with the tools necessary to progress in an increasingly digital economy.#J-18808-Ljbffr

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