

Inside Sales Officer

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Company: MTBC

Location: Rawalpindi Cantonment

Category: other-general

Driving revenue for the Electronic Health Records and Medical Billing Practice products.

Lead Generation, follow up & campaign execution.

Effectively driving the Company's Sales process from lead generation through closing product sales.

Meet or exceed orders targets for this product line.

Effective sales presentation and conversation skills with the ability to get clients and prospects to YES.

Achieve defined metrics associated with the channel. This includes outbound calls, lead conversions, opportunity creation and management, etc.

Effectively drives lead generation and campaign ROI.

Drive Company's commitment to customer satisfaction through the consultative sales approach.

Become a product/application expert that assists customers by providing solutions to best fit needs of providers and practices.

Job Specification Absolute fluency in English with no or minimum accent.

Experience in sales, client relations, inbound and outbound calls.

Lead Generation, follow up & campaign execution.

Meet or exceed orders targets for this product line.

Information Technology and Services - Rawalpindi, Pakistan

#J-18808-Ljbffr

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