

International Hiring Specialist (Japanese speaking)

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Company: Snaphunt

Location: Pakistan

Category: business-and-financial-operations

Snaphunt is helping shape how global employers hire in the new world of remote work. With Snaphunt, employers can build global teams with ease by finding, engaging & hiring the best talent in for their business- anywhere in the world.

We are backed by top venture capitalists and cater to employers across the globe with jobs in 90+ countries and counting! We operate via a fully remote team and are looking to hire ambitious, independent problem solvers across multiple functions to support our business growth.

The Role

This is an exciting role where you will provide hiring expertise & support to high-growth companies in different geographies so they can scale their teams quickly & accurately.

In this role, you will:

- Liaise with senior decision-makers in different industries across countries to understand their talent needs and advise them on global talent pools as well as the appropriate hiring & talent strategies to help them achieve their outcomes.

- Be trained in the Snaphunt Flexpert hiring methodology & use this as well as the Snaphunt platform to help companies identify top talent in line with their requirements quickly and manage all aspects of the hiring process all the way till hire.

This is a truly international & consultative role. In a single day, you might be advising a Japanese startup on how to expand their team globally or a pre-IPO company on how to make key hires that'll impact their strategic value.

Ideal Profile

You have at least **3 years experience including solid experience in an sales/business development, talent acquisition and/or a Consulting role. Experience in a top tier consulting firm and/or startup hiring in a strong plus**

You are fluent in both English & Japanese in order to be able to effectively liaise with our customers in Japan & other markets

You are commercial and have excellent stakeholder management skills

You are a natural problem solver and a strong business advisor with demonstrated experience in influence senior stakeholders.

You have excellent communication and interpersonal skills, with the ability to interact and build credibility across all levels of the organization.

You have an amazing track record of success, are highly goal-driven, and work well in fast-paced environments

You will be part of a fully remote and internationally distributed team and as a result, can be based anywhere -as long as you have good internet connectivity!

What's on Offer?

Join a fast growing startup that is disrupting the way people companies find & hire talent

Get best in class training & work with startups around the globe to solve their talent needs

Be part of a fully remote international team

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