

It Solutions Sales Manager

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Company: Al-Awwal Managment Consultancy

Location: Karachi Division

Category: other-general

1. Present and sell company products and services to current and potential clients.2. Prepare action plans and schedules to identify specific targets and to project the number of contacts to be made.3. Follow up on new leads and referrals resulting from field activity.4. Identify sales prospects and contact these and other accounts as assigned.5. Prepare presentations, proposals and sales contracts.6. Develop and maintain sales materials and current product knowledge.7. Establish and maintain current client and potential client relationships.8. Manage account services through quality checks and other follow-up.9. Prepare a variety of status reports, including activity, closings, follow-up, and adherence to goals.10. Communicate new product and service opportunities, special developments, information, or feedback gathered through field activity to appropriate company staff. Job Specification 1. Participate in marketing events such as seminars, trade shows, and telemarketing events.2. Provide on-the-job training to sales employees. Information Technology and Services - Karachi, Pakistan About Us AL-AWWAL MANAGMENT CONSULTANCY established to focus on all the basics and strategic needs of corporate world.Our team consists of qualified specialists having international experience of renowned multi-nationals, government and local organization. mustakbil.com asks for your consent to use your personal data to: perm_identity Personalised ads and content, ad and content measurement, audience insights and product development devices Store and/or access information on a device Some vendors may process your personal data on the basis of legitimate interest, which you can object to by managing your options below. Look for a link at the bottom of this page or in our privacy policy where you can withdraw consent.

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