

Lead generation/ Outbound lead generation /CRM automation Management

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Company: pavago

Location: , , Pakistan

Category: other-general

We're seeking a dynamic Sales Pipeline Engineer to optimize our sales processes and drive revenue growth. In this role, you'll be responsible for building targeted lists for cold outreach, maintaining and automating our sales infrastructure, and implementing strategies to streamline our sales pipeline. You'll have the opportunity to leverage your technical expertise and knowledge of sales processes to drive efficiency and effectiveness across our sales organization.

Key Responsibilities: Build targeted lists for cold email and cold calling campaigns Maintain and optimize our CRM, dialers, and email systems to support sales activities Develop and implement automations to streamline sales processes and improve productivity Analyze sales data and generate reports to track performance and identify opportunities for improvement Collaborate with cross-functional teams to ensure alignment between sales and marketing efforts Stay updated on industry trends and best practices in sales automation and optimization

#J-18808-Ljbffr

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