# Pakistan Jobs Expertini®

# **Manager Global Pricing**

### **Apply Now**

Company: Sanofi

Location: Hyderabad City Taluka

Category: other-general

Job title: Manager - Global Pricing

Hiring Manager: Team Lead/Group Lead/Head

Location: Hyderabad

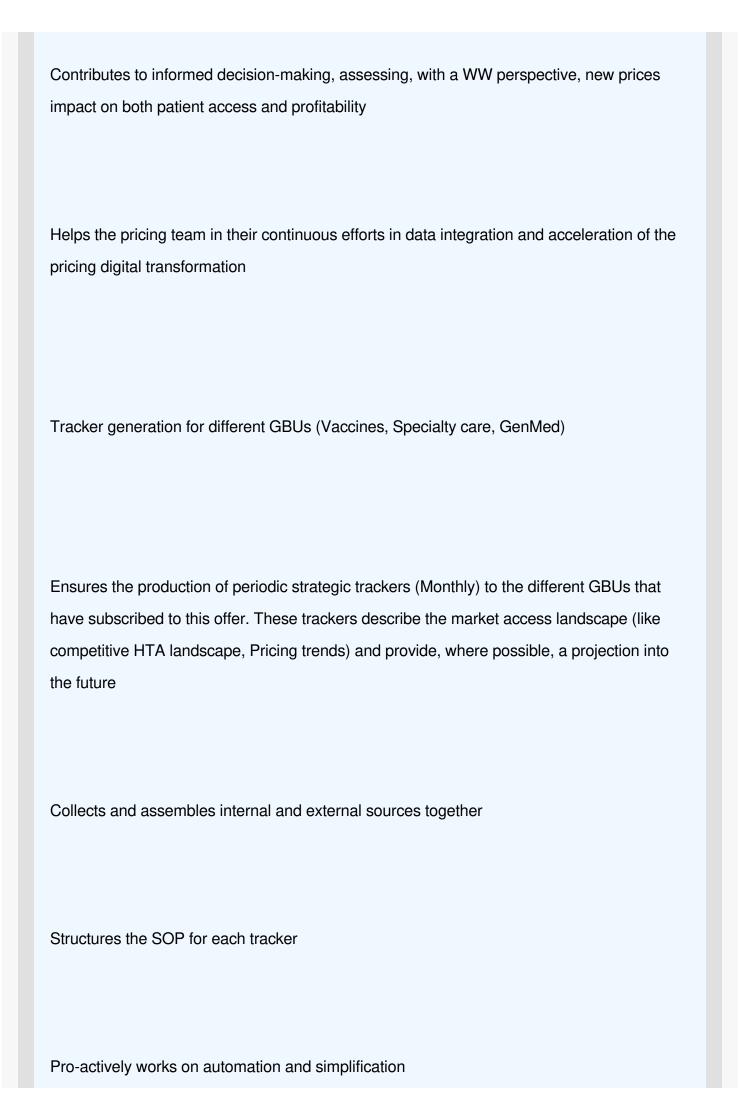
% of travel expected: Travel required as per business need

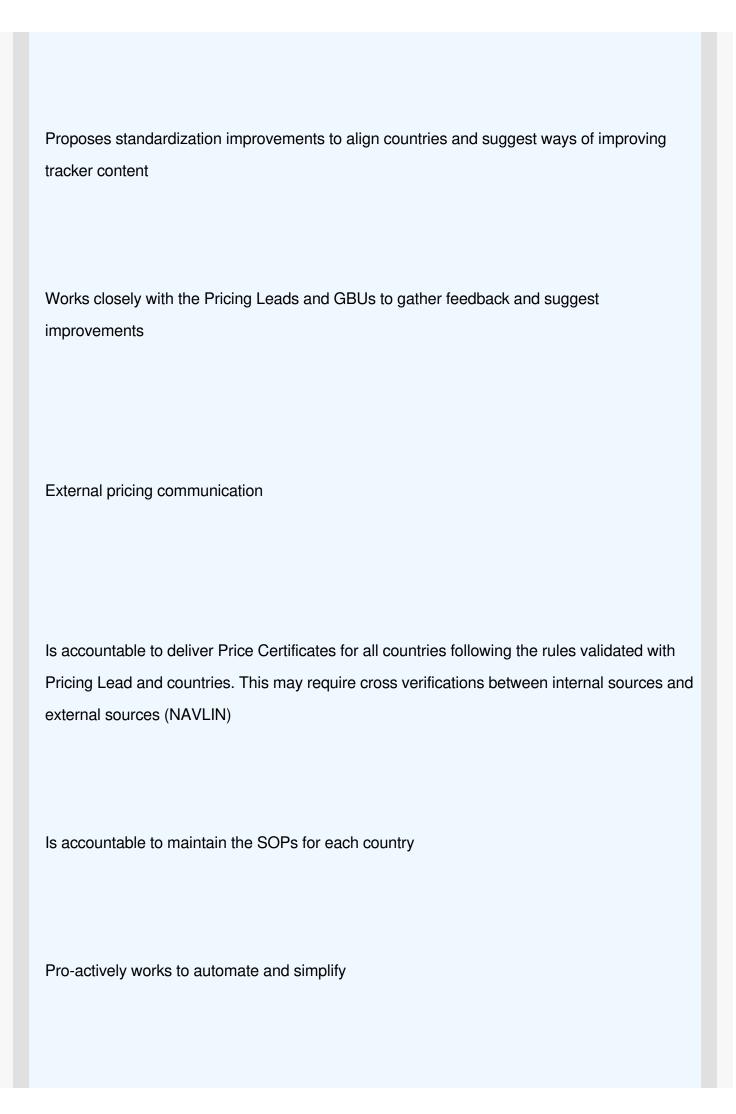
Job type: Permanent and Full time

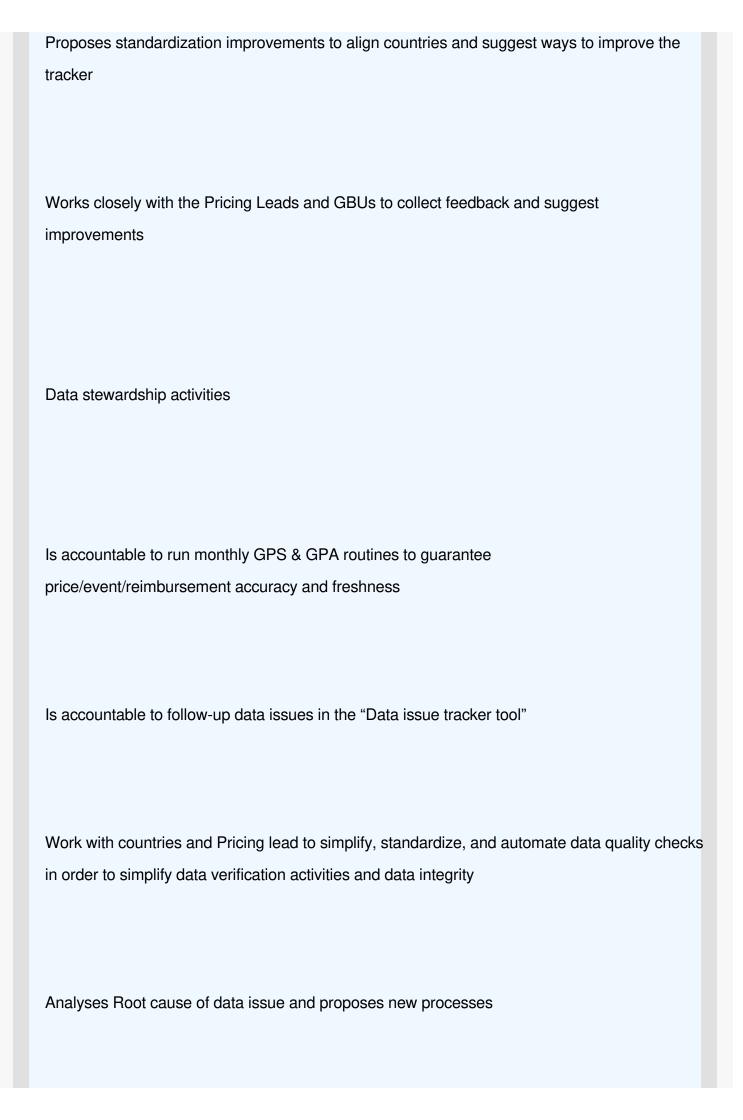
About the job

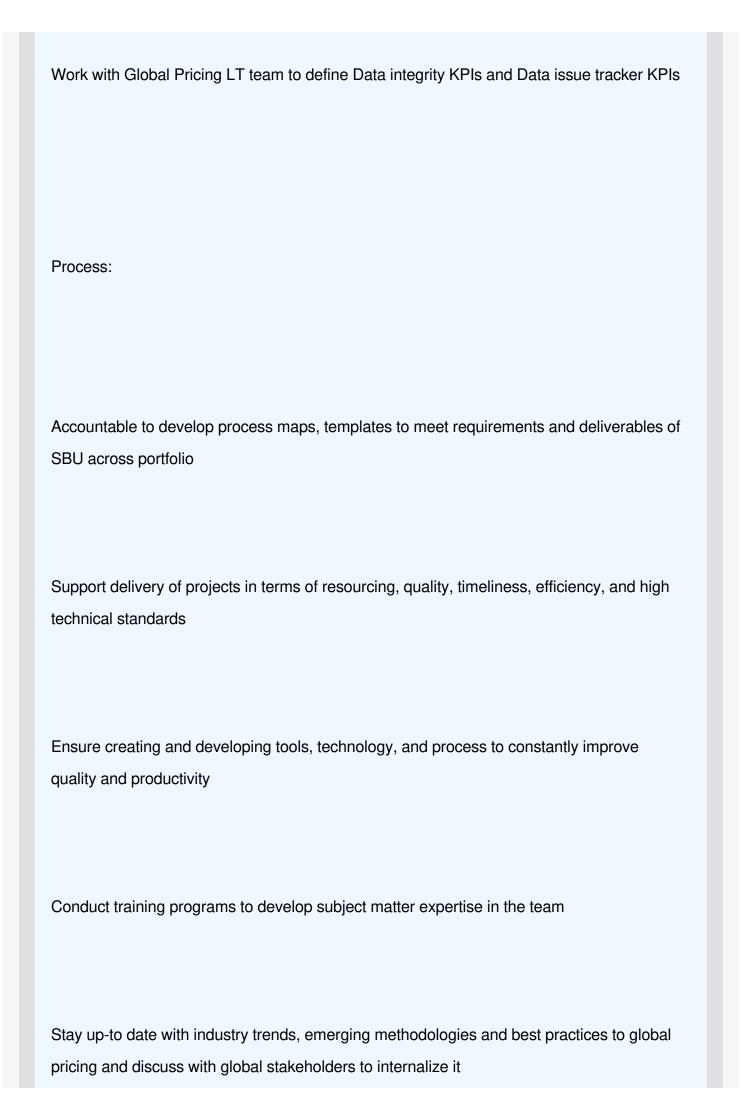
| Our Team:  |
|--|
| Sanofi Global Hub (SGH) is an internal Sanofi resource organization based in India and is setup to centralize processes and activities to support Specialty Care, Vaccines, General Medicines, CHC, CMO, and R&D, Data & Digital functions. SGH strives to be a strategic and functional partner for tactical deliveries to Medical, HEVA, and Commercial organizations in Sanofi, Globally. |
| Main responsibilities:   |
| The overall purpose and main responsibilities are listed below:  Manage assigned projects/activities in the assigned portfolio to support global pricing processes in partnership with global and country pricing and market access team across GBUs (Vaccines, Specialty care, GenMed).   |
| People:  |
| Work closely with leadership team to develop a strong team of global pricing and market access professionals   |
| Maintain effective partnership with end stakeholders across GBUs and products with and end objective to develop appropriate pricing strategies for internal decision making  |

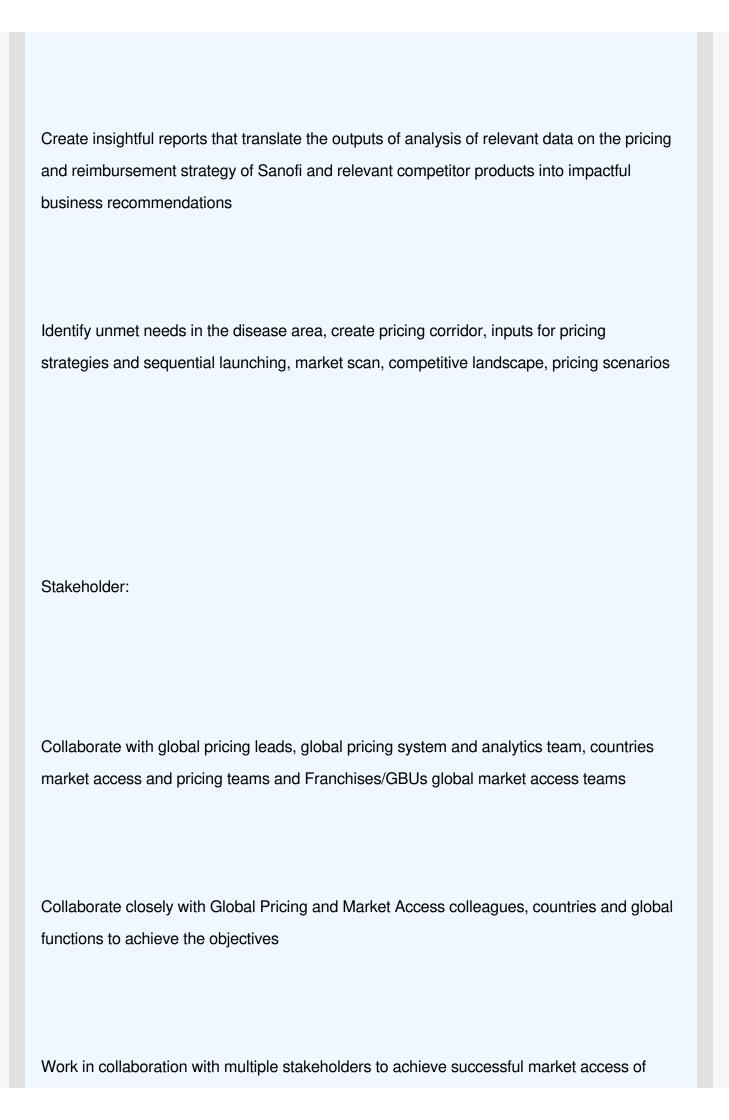
| Coach and mentor team new team members  |
|---|
| Consistently assist the team members in developing new knowledge and sharing expertise  |
| Performance:  |
| Support price change decision making process:   |
| Supports in assessing Countries price requests and interacting with affiliates with the aim of getting good understanding of local List & Net Price setting rules |
| Depending on the complexity of each Price Change Request and following the Price Request Workplan, he/she will fill predefined templates to ease final decision   |

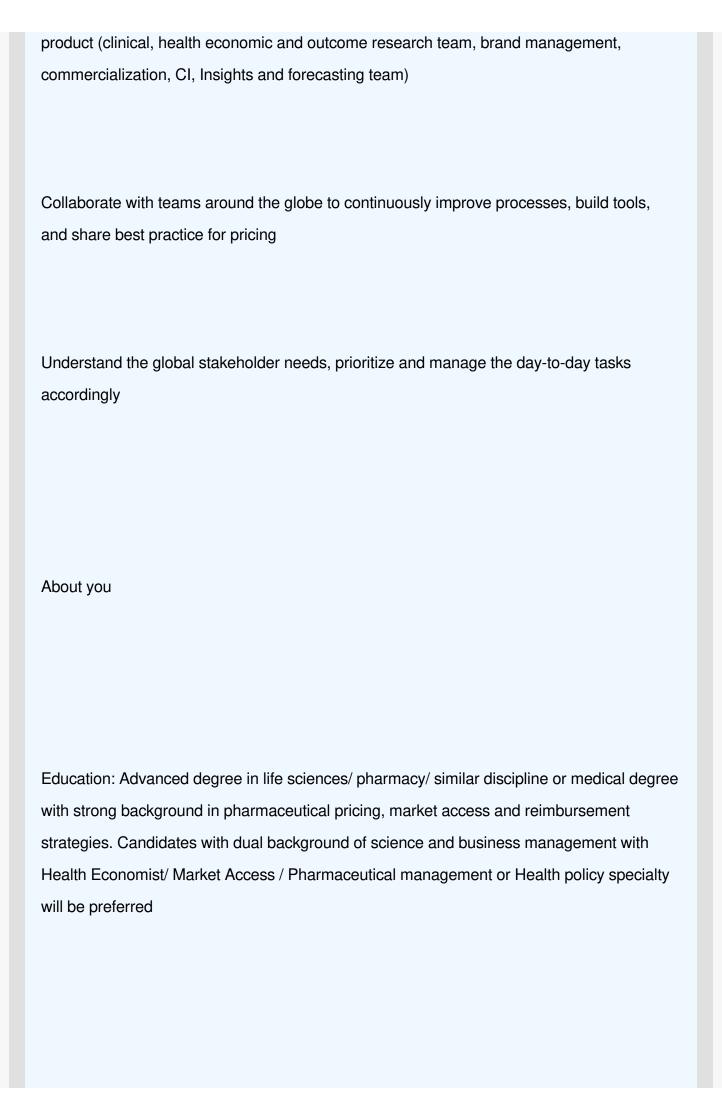




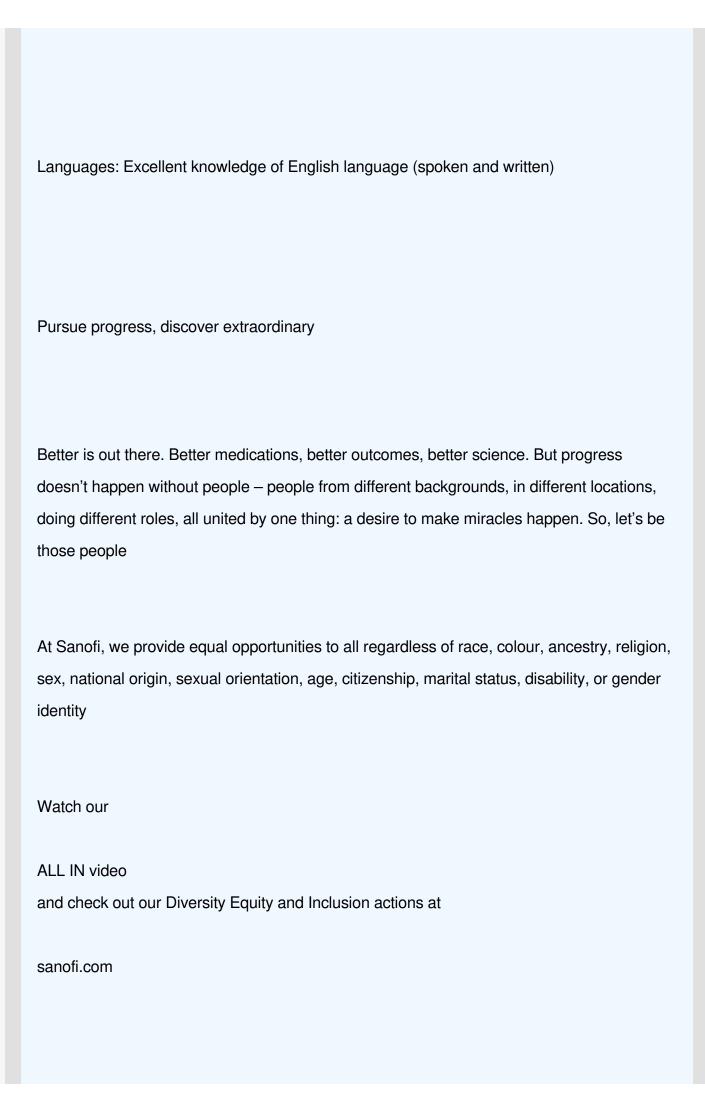








| Technical expertise & specific knowledge: 6+ years' experience in Pharma, ideally in a Pricing   |
|--|
| and/or Market Access function. Experience with an understanding of reimbursement systems,  |
| international pricing rules and major pricing systems and their evolution. Strong knowledge of   |
| global pricing and reimbursement methodologies   |
| Data skills: Ability to cross data sources together. Some knowledge of Microsoft PowerBI or QlikSense is a plus  |
|  |
| Microsoft Office: Expert in PowerPoint and in Excel (Pivot table, formula)   |
| Behavioural competencies: Strong customer service knowledge and orientation, Autonomy, Teamwork-focuses with strong transversal coordination and communication skills  |
| Professional competencies: Strong analytical skills. Ability to prioritize emergencies with the capability to meet deliverables in time and quality while working under pressure. Ability to be agile in a matrix organization |



Pursue progress, discover extraordinary

Better is out there. Better medications, better outcomes, better science. But progress doesn't happen without people – people from different backgrounds, in different locations, doing different roles, all united by one thing: a desire to make miracles happen. So, let's be those people

At Sanofi, we provide equal opportunities to all regardless of race, colour, ancestry, religion, sex, national origin, sexual orientation, age, citizenship, marital status, ability or gender identity

Watch our

ALL IN video

and check out our Diversity Equity and Inclusion actions at

sanofi.com

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#### **Cross References and Citations:**

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