

## Manager Surveillance And Security (CCTV) Solutions

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Company: Planet Technologies Private Limited

Location: Lahore

Category: other-general

### Manager Surveillance And Security (CCTV) Solutions

Planet Technologies Private Limited, PakistanPlanet Technologies Pvt. Ltd. is established and rapidly growing IT and Surveillance products of US & European brands. We are looking for an exceptional, enthusiastic, self-motivated, Technical Sales Executive with immediate start.

**Job Specification**Supervision of surveillance and security (CCTV) Division

Determine strategy & Prepare business plan to develop the key accounts in conjunction with Director.

Achieve the stated sales targets in line with the required gross profit margin

Prepare proposals for new and existing customers

Daily reporting to overseas Sales Director in UK and ensure that your daily activity in line with company policy.

Sales and Marketing activities with corporate accounts and Govt. sector as premier supplier and local supplier.

Ensure customer service levels are maintained at each stage of the sales process.

Calling to assigned area to develop old clients and recruit new clients for business growth and development

Propose improvements in operational procedures, product and services.

**Responsibilities:**

A solid technical sales background and business development experience.

Must have previous experience in Selling in the following segment (Government Sector,

Defense, Aviation, factories and corporates.

Strong interpersonal, influencing and negotiation skills, With Strong attention to detail.

Ability to work with minimum or no supervision. Showing maturity and taking responsibility is key skill.

Good command over English (Both written and spoken).

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