

Online Bidder / Business Development Manager

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Company: Creatives Aura

Location: Karachi

Category: other-general

Creatives Aura is looking to hire energetic and experienced business development managers to perform international sales activities.

- Online bidding mainly through Freelancer, Upwork and other Bidding websites.
- Business and Revenue generation: Bid effectively to generate new business, branding and contacts generation.
- Requirements Analysis: Identifying client requirements, proposing an appropriate solution. Must be able to coordinate and share information with a suitable person or team of the company to deliver an accurate quote.
- Proposal Writing: Writing proposals, RFP responses for prospects, finalize deals on behalf of the company.
- Interact with clients to understand their technical requirements.
- Track and analyze competitor activities.
- Assuring client satisfaction by meeting and exceeding delivery and service quality norms.
- Putting bids in online market places for projects on a daily basis.

CreativesAura is a web developing agency offering a vast domain of web related services.

From designing an exceptional website to its development (SEO-SMM), Web Hosting and

Domain PPC Management Secondment to developing an App for you, we have it

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