

Outbound Sales Manager

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Company: Buzz Interactive

Location: Lahore

Category: sales-and-related

Outbound Sales Manager Buzz Interactive, Pakistan Lead both inbound and outbound channels for business development (don't apply if you don't have outbound experience)Lead your team to create meaningful new business relationships for the agencyHire, inspire and train new team members as well as develop and reward top performersLead and inspire a team of Account Executives and BDR's tasked with prospecting, generating pipeline and closing businessEnsure team and individual quotas are exceededWork closely with cross-functional partners in Revenue operations, Product, Marketing, Employee Success, Customer SuccessContribute to annual strategic planning processManage weekly team-wide pipeline meetings and training sessionsReport on team pipeline and forecasts to CRO LeadershipEnsure team collaboration, promote a positive work environment and remain customer-obsessedJob SpecificationGreat communication and interpersonal skills.Able to reach prospective clients through Call/Email. Information Technology and Services - Lahore, Pakistan

#J-18808-Ljbffr

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