

Outbound Sales Specialist

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Company: Spantronics Pvt Ltd

Location: Islamabad

Category: other-general

Outbound Sales Specialist

Spantronics Pvt Ltd, Pakistan An outbound Sales Specialist at Spantronics Pvt Ltd, plays an important role in achieving customer acquisition target and revenue growth. S/he will make calls to US prospects every day, generating interest in Solar Tax rebate program, qualifying prospects, setting appointments and ensuring sales conversion benchmark.

Job Description:

All lead generation and sales are done over the phone. You will be responsible for generating sales or qualified leads directly interacting with customers using phone communication medium.

- Make outbound B2C calls to promote and set appointments with our solar consultants.
- Respond to customer concerns and inquires and provide them solution for savings on their monthly electric bills.
- Convince customers to meet our solar experts to learn how they can have solar panels at low to zero money out of pocket via solar rebate program and reduce their monthly electric bills.

Job Specification Information Technology and Services - Islamabad, Pakistan#J-18808-Ljbfrr

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