Pakistan Jobs Expertini®

Pricing/Merchandising Associate

Apply Now

Company: Zones

Location: Islamabad

Category: business-and-financial-operations

Description

Position at Zones LLC.

Company Overview:

When it comes to IT solution providers, there are a lot of choices. But when it comes to providers with innovative and differentiating end-to-end service offerings, there's really only one: Zones – First Choice for IT.TM

Zones is a Global Solution Provider of end-to-end IT solutions with an unmatched supply chain. Positioned to be the IT partner you need, Zones, a Minority Business Enterprise (MBE) in business for over 35 years, specializes in Digital Workplace, Cloud & Data Center, Networking, Security, and Managed/Professional/Staffing services. Operating in more than 120 countries, leveraging a robust portfolio, and utilizing the highest certification levels from key partners, including Microsoft, Apple, Cisco, Lenovo, Adobe, and more, Zones has mastered the science of building digital infrastructures that change the way business does business ensuring whatever they need, they can Consider IT Done. Follow Zones, LLC on Twitter @Zones, and LinkedIn and Facebook.

Position Overview:

You'll play a pivotal role in supporting pricing and merchandising functions, ensuring accuracy and effectiveness across various sales tools and resources. Your responsibilities will include maintaining product information, developing promotional materials, and assisting with system maintenance. We're seeking a detail-oriented individual with strong communication skills and a knack for strategic account management. If you're ready to make an impact in a fast-

paced environment, apply now!

What you'll do as the Pricing/Merchandising Associate:

The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

Key Initiative & Results Expected:

Active support and engagement within the functions of pricing and merchandising at Zones (including but not limited to pricing, descriptions, merchandising, images, keywords, etc)

Maintain current and relevant supporting sales tools and resources

Assist with general system maintenance for products, images, and content

Other support and assignments as needed by the PPM Category Manager

Strategies & Essential Functions:

- 1. Maintain current and relevant supporting sales tools and resources
- a. Develop flyers and other promotional materials to support Sales
- b. Assist in posting and maintaining SPIF/Incentive information on intranet
- c. Assist in the maintenance of SharePoint pages for non-PFHC brands
- 2. Assist with general system maintenance for products, images, and content
- a. Maintain online, upsell/cross-sell, and attach products in Zones systems and website
- b. Assist in managing system product descriptions and web descriptions
- c. Assist in reviewing category codes to ensure accuracy in reporting
- d. Assist with maintenance of ZF Keywords across all categories, as directed
- e.Ensure mapping rules are followed and in line with OEM requirements
- f.Assess high velocity SKUs and ensure proper pricing in alignment with competitors
- 3. Other support and assignments as needed by the PPM Category Manager
- a. Reporting to partners as needed and general partner relationship support
- b.Detailed POS and Pipeline reporting, as directed
- c.Detailed reporting analysis (. processor, Windows version, OS, activations, to maximize program earnings

What you will bring to the team:

Education/Certifications:

BBA. or . degree is required; however, extensive practical experience may be considered

Certificates/Licenses, etc.

PREFERRED EXPERIENCE:

2+ years of strategic account management

2+ years of related industry experience

REQUIRED SKILLS:

Strong organizational and time management skills

Excellent oral and written communication skills

Proficient in Computer Terminology and Technologies

Zones offers a comprehensive Benefits package

At Zones, we are committed to fostering an inclusive and diverse workplace. We provide comprehensive benefits to support our employees, including health insurance coverage for parents, spouse, and children, life insurance, pension fund scheme, EOBI, and on the house free quality food, gym, and much more. We embrace equal employment opportunity, free from discrimination based on various characteristics, and offer an exciting career immersed in an inventive, collaborative culture.

If you are enthusiastic about working on the cutting edge of IT innovation, sales, engineering, and operations, Zones is the perfect opportunity for you.

Apply Now

Cross References and Citations:

- 1. Pricing/Merchandising Associate Politicaljobs Jobs Islamabad Politicaljobs /
- 2. Pricing/Merchandising Associate Expertiniworldtech Jobs Islamabad Expertiniworldtech /

- 3. Pricing/Merchandising Associate ElectricianjobsJobs Islamabad Electricianjobs 4. Pricing/Merchandising Associate Manufacturingjobsnearme Jobs Islamabad Manufacturingjobsnearme / 5. Pricing/Merchandising Associate Searchenginejoblistings Jobs Islamabad Searchenginejoblistings / 6. Pricing/Merchandising Associate JavajobsJobs Islamabad Javajobs 7. Pricing/Merchandising Associate Israeljobs Jobs Islamabad Israeljobs / 8. Pricing/Merchandising Associate Searchcanadajobs Jobs Islamabad Searchcanadajobs / 9. Pricing/Merchandising Associate OnlinecommunitycareerhubJobs Islamabad Onlinecommunitycareerhub/ 10. Pricing/Merchandising AssociateSciencejobsnearme Jobs Islamabad Sciencejobsnearme / 11. Pricing/Merchandising AssociateSanfranciscojobsJobs Islamabad Sanfranciscojobs 1 12. Pricing/Merchandising AssociateMediajobs Jobs Islamabad Mediajobs / 13. Pricing/Merchandising AssociateLahorejobs Jobs Islamabad Lahorejobs 🥕 14. Pricing/Merchandising AssociateNursejobsnearme Jobs Islamabad Nursejobsnearme 15. Pricing/Merchandising AssociateGynecologistjobs Jobs Islamabad Gynecologistjobs 16. Pricing/Merchandising AssociateHospitalityjobsJobs Islamabad Hospitalityjobs/ 17. Pricing/Merchandising AssociateOslojobsJobs Islamabad Oslojobs 18. Pricing/Merchandising AssociateOmanjobs Jobs Islamabad Omanjobs /
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