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Product Specialist

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Company: S&P Global

Location: , , Pakistan

Category: other-general

About the Role: Grade Level (for internal use): 09Job Title: Product Specialist Location: Islamabad, PakistanAbout Team: The S&P Global Market Intelligence Research Network team is seeking a business intelligence speliast to support our investment research products. Our product has experienced strong growth for more than seven consecutive years, and we are responsible for leading and supporting S&P Global Market Intelligence's commercial engagements to win new business and retain existing clients. Whats in it for you: You will be an integral part of the team, serving as a key point of client contact and responsible for supporting the needs of our sales team, clients and third-party research providers with a variety of impactful BI activities. Job Responsibilities Provide pre-sale analytics that drives continued growth of our research business, as well as post-sale analytics to support renewals. Serve as product expert with clients, sales and contributors, providing frontline product support, including client product training, the development of effective marketing materials, and responding to detailed product inquiries. Work with cross functional teams to engage clients, ensure accurate reporting and operational excellence, and proactively develop solutions to meet client and contributor requirements. Provide specialty support and participate in various business development activities and client engagements (as directed). Actively explore business development opportunities through data analysis and execute on business development initiatives with clients and contributors directly as part of commercial or product campaigns. Deepen relationships with APAC and European S&P Global Commercial and Research Network team to further enhance our data analysis, business intelligence tools and identify operational efficiencies. Acquire a deep understanding of

our research product and client requirements and participate in product testing and release support.Qualifications and skills required: Bachelor's degree required with at least 3 years of relevant work experience, preferably in the financial industry. Exceptional analytical and problem-solving skills, including demonstrated knowledge of Microsoft Excel and attention to detail. Strong communication and interpersonal skills, including the ability to work on teambased projects, as well as work independently. Integrity and accountability, and the desire to own projects until they are completed. Ability to work on multiple projects with shifting priorities. Experience working with external clients and demonstrated service or sales abilities is a plus. About S&P Global Market Intelligence At S&P Global Market Intelligence, a division of S&P Global we understand the importance of accurate, deep and insightful information. Our team of experts delivers unrivaled insights and leading data and technology solutions, partnering with customers to expand their perspective, operate with confidence, andmake decisions with conviction. For more information, visit www.spglobal.com/marketintelligence.What's In It For You?Our Purpose:Progress is not a self-starter. It requires a catalyst to be set in motion. Information, imagination, people, technology-the right combination can unlock possibility and change the world. Our world is in transition and getting more complex by the day. We push past expected observations and seek out new levels of understanding so that we can help companies, governments and individuals make an impact on tomorrow. At S&P Global we transform data into Essential Intelligence, pinpointing risks and opening possibilities. We Accelerate Progress.Our People:We're more than 35,000 strong worldwide—so we're able to understand nuances while having a broad perspective. Our team is driven by curiosity and a shared belief that Essential Intelligence can help build a more prosperous future for us all. From finding new ways to measure sustainability to analyzing energy transition across the supply chain to building workflow solutions that make it easy to tap into insight and apply it. We are changing the way people see things and empowering them to make an impact on the world we live in. We're committed to a more equitable future and to helping our customers find new, sustainable ways of doing business. We're constantly seeking new solutions that have progress in mind. Join us and help create the critical insights that truly make a difference.Our Values:Integrity, Discovery, PartnershipAt S&P Global, we focus on Powering Global Markets. Throughout our history, the world's leading organizations have relied on us for the Essential Intelligence they need to make confident decisions about the road ahead. We start with a foundation of integrity in all we do, bring a spirit of discovery to our work, and

collaborate in close partnership with each other and our customers to achieve shared goals.Benefits: We take care of you, so you cantake care of business. We care about our people. That's why we provide everything you—and your career—need to thrive at S&P Global.Our benefits include: Health & Wellness: Health care coverage designed for the mind and body. Flexible Downtime: Generous time off helps keep you energized for your time on. Continuous Learning: Access a wealth of resources to grow your career and learn valuable new skills. Invest in Your Future: Secure your financial future through competitive pay, retirement planning, a continuing education program with a company-matched student loan contribution, and financial wellness programs. Family Friendly Perks: It's not just about you. S&P Global has perks for your partners and little ones, too, with some best-in class benefits for families. Beyond the Basics: From retail discounts to referral incentive awards—small perks can make a big difference. For more information on benefits by country visit: https://www.spglobal.com/en/careers/our-culture/Diversity, Equity, and Inclusion at S&P Global: At S&P Global, we believe diversity fuels creative insights, equity unlocks opportunity, and inclusion drives growth and innovation – Powering Global Markets. Our commitment centers on our global workforce, ensuring that our people are empowered to bring their whole selves to work. It doesn't stop there, we strive to better reflect and serve the communities in which we live and work, and advocate for greater opportunity for all.------Opportunity EmployerS&P Global is an equal opportunity employer and all qualified candidates will receive consideration for employment without regard to race/ethnicity, color, religion, sex, sexual orientation, gender identity, national origin, age, disability, marital status, military veteran status, unemployment status, or any other status protected by law. Only electronic job submissions will be considered for employment. If you need an accommodation during the application process due to a disability, please send an email to:EEO.Compliance@spglobal.comand your request will be forwarded to the appropriate person.US Candidates Only:The EEO is the Law Poster http://www.dol.gov/ofccp/regs/compliance/posters/pdf/eeopost.pdfdescribes discrimination protections under federal law.-----20 - Professional (EEO-2 America), PDMGDV202.1 - Middle Professional Tier I (EEO Job Group), SWP Priority -Ratings - (Strategic Workforce Planning) #J-18808-Ljbffr

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