

Sales Account Manager

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Company: Fayyaz Sons Chemical and Fiber (Pvt) Ltd.

Location: Lahore

Category: other-general

Sales Account Manager

Fayyaz Sons Chemical and Fiber (Pvt) Ltd., Pakistan Reports to: Senior Sales Executive

City: Lahore, Pakistan

Timing: Mon – Sat, 11 AM - 8 PM

Type: Full time, Permanent Contract, Remote (work from home) along with occasional visits to the office

Salary: 25k - 35k with fast upgrades and promotion based on performance

Job Description

We are looking for a vibrant and energetic candidate who will act as the main point of contact for our B2B clients. The candidate will be responsible for sales, account receivable and account payable management; while maintaining strong relationships with our clients.

Top 3 Goals

- Actively listen to each client in order to gain perfect understanding of their individualized needs via calls and messages
- Make calls to clients for collection of payments
- Distribute the payments for account payables

More About The Role

- Organize, prioritize and multi-task in a fast-paced environment
- Properly manage client's expectations and follow through on commitments
- Good verbal communication in Urdu (some Punjabi is a plus) with warm professionalism, and positive attitude

- Collaborate with various departments and team members in order to solve problems or any presented issues
- Identify industry trends to bring growth and revenue opportunities for the company
- Perform other related duties as assigned

Job Specification Requirements

- Must have at least two years of experience in any one of the following: sales, customer service, account manager, public relations, or other related fields
- Must have a quiet place to work for phone calls and voice messages
- Must have basic knowledge of using smart phone and computer

FAYYAZ SONS CHEMICAL AND FIBER (PVT) LTD.

Fayyaz Sons is a vertically integrated fiber to fabric production company since 1995 in Pakistan. We are pioneers in developing new and functional fibers & yarns for commercial and fabric for consu#J-18808-Ljbffr

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