

## Sales and Business Development Manager – Solar Energy, South Asia Region (Pakistan)

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Company: NEOSUN Energy Company

Location: , , Pakistan

Category: other-general

Sales and Business Development Manager – Solar Energy, South Asia Region (Pakistan)As a growing international solar EPC company, we are extending our Pakistan Sales and Business Development team and seeking for a multi-faceted marketer – Solar Sales Manager for the development of renewable energy projects and covering cross-countries sales. Area of responsibility: Development of new leads in the B2B segment while growing sales and supporting existing customers in assigned markets Driving sales strategy across multiple channels with clear understandable metrics Monitoring the timeliness of receiving payments from clients Resolve customer inquiries and complaints Collaborating with marketing team in making lead generation, acquisition, participation in thematic exhibitions, conferences, and forums Preparing a bunch of sales bullets for organizing and presenting information for clients – you need to cover all grounds Project owning of the client’s journey from end to end towards the NEOSUN brand Requirements. To succeed in this role, you should have: Experience in active sales of renewable energy solutions for B2B market 3+ years with strong background in sales of technical solutions Specific knowledge of solar and other renewable energy technologies are required Entrepreneurial mindset and ability to thrive in an international environment Professional networking and stakeholders’ partnerships in the renewable energy business environment Project management experience to cover whole sales cycle Ability to maintain the highest level of sales negotiation, ethics and integrity Technical education Fluent or native English is required (C1+) Experience of working or studying abroad within international settings will be a plus Flexibility, ability to adapt to

changing goals and set priorities High level of independence, initiative, result orientation Willingness for frequent business trips to the clients location and HQ. Conditions. What you will get from joining our team: Attractive and high-end compensation plan (salary + bonuses +%) Unique opportunity to join international company at this rapidly growing stage with professional, motivated, and multicultural team Opportunity to develop green energy market and become well-recognized expert in solar energy Real opportunity for professional and career growth We offer on-going training for product knowledge, which is a key element to provide customer assistance and for closing sales. Thank you for considering NEOSUN Energy as a part of your career journey! NEOSUN Energy is an international high-tech company, manufacturer of advanced Solar Panels and Lithium Batteries including turnkey energy storage solutions (ESS) for industrial and residential projects. Founded in 2015 by a group of talented engineers, today the company has distributed its sales to more than 16 countries around the world. I agree with privacy policy of NEOSUN Keep checked to receive the NEOSUN Energy newsletter.

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