

## Sales and Revenue Executives

[Apply Now](#)

Company: ACE Money Transfer

Location: Kharian

Category: other-general

### Who we are?

ACE Money Transfer is a UK-based multinational company with its headquarters in Manchester, United Kingdom. The company is an online remittance service provider for customers from the UK, Canada, Australia, and the European Union, including Switzerland.

ACE Money Transfer is part of the ACE group of companies, which has a diversified portfolio including digital wallet services in the UK and real estate, advertising businesses, and software solutions in Pakistan.

We are seeking dynamic and results-driven individuals to join our team as Sales and Revenue Executives. As a Sales and Revenue Executive, you will be responsible for driving sales growth and managing revenues for assigned corridors. Your role will involve implementing effective sales strategies and optimizing revenue streams.

### Key Responsibilities:

Develop and execute sales plans to meet and exceed revenue targets.

Identify new business opportunities.

Analyse market trends and competitors to identify areas for growth.

Analyse competitor pricing & exchange rates to identify opportunities for optimization.

Develop and implement pricing & rates strategies that align with company objectives and revenue targets.

Monitor and adjust pricing & rates models in response to market dynamics and business goals.

Conduct regular cost analysis to ensure pricing accuracy and profitability.

Regularly update the buyer rates in coordination with treasury department

Analyse & implement promotional pricing and rates models.

Collaborate with cross-functional teams to ensure the successful implementation of sales strategies.

Prepare and present regular reports on sales performance, pricing, and revenue projections.

Stay updated on industry trends and best practices to continuously improve sales and revenues effectiveness.

Requirements:

Bachelor's degree in business, Economics, Finance, or related field. MBA is a plus.

Strong communication skills.

Goal-oriented with a demonstrated ability to meet and exceed targets.

Knowledge of digital payments is a plus.

Proficiency in Microsoft Excel or other data analysis tools.

Ability to collaborate effectively with cross-functional teams.

Prior experience in financial services industry is preferred.

Strong organizational skills and the ability to manage multiple tasks simultaneously.

Problem-solving mindset and a proactive approach to challenges.

High level of integrity and ethical behaviour in dealing with sensitive pricing information.

[www.acemoneytransfer.com#J-18808-Ljbfrr](http://www.acemoneytransfer.com#J-18808-Ljbfrr)

[Apply Now](#)

#### Cross References and Citations:

1. [Sales and Revenue Executives UltimatejobfinderJobs Kharian Ultimatejobfinder](#) ↗
2. [Sales and Revenue Executives Astronomyjobs Jobs Kharian Astronomyjobs](#) ↗
3. [Sales and Revenue Executives Findremotejobs Jobs Kharian Findremotejobs](#) ↗
4. [Sales and Revenue Executives Findpythonjobs Jobs Kharian Findpythonjobs](#) ↗
5. [Sales and Revenue Executives ConsultantjobsJobs Kharian Consultantjobs](#) ↗
6. [Sales and Revenue Executives PetsjobsJobs Kharian Petsjobs](#) ↗
7. [Sales and Revenue Executives Jobsqatar Jobs Kharian Jobsqatar](#) ↗

8. Sales and Revenue Executives ProgrammingjobsnearmeJobs Kharian Programmingjobsnearme ↗
9. Sales and Revenue Executives Egyptjobs Jobs Kharian Egyptjobs ↗
10. Sales and Revenue ExecutivesSustainabilityjobs Jobs Kharian Sustainabilityjobs ↗
11. Sales and Revenue ExecutivesSearchukjobs Jobs Kharian Searchukjobs ↗
12. Sales and Revenue ExecutivesHrjobsJobs Kharian Hrjobs ↗
13. Sales and Revenue ExecutivesPhilippinesjobs Jobs Kharian Philippinesjobs ↗
14. Sales and Revenue ExecutivesDermatologistjobs Jobs Kharian Dermatologistjobs ↗
15. Sales and Revenue ExecutivesBangladeshjobs Jobs Kharian Bangladeshjobs ↗
16. Sales and Revenue ExecutivesElectronicsjobs Jobs Kharian Electronicsjobs ↗
17. Sales and Revenue ExecutivesOnlinecommunitycareerhubJobs Kharian Onlinecommunitycareerhub ↗
18. Sales and Revenue ExecutivesStudyjobs Jobs Kharian Studyjobs ↗
19. Sales and revenue executives Jobs Kharian ↗
20. AMP Version of Sales and revenue executives ↗
21. Sales and revenue executives Kharian Jobs ↗
22. Sales and revenue executives Jobs Kharian ↗
23. Sales and revenue executives Job Search ↗
24. Sales and revenue executives Search ↗
25. Sales and revenue executives Find Jobs ↗

Source:<https://pk.expertini.com/jobs/job/sales-and-revenue-executives-kharian-ace-money-transfer-2550-10043/>

Generated on: 2024-05-04 by Expertini.Com